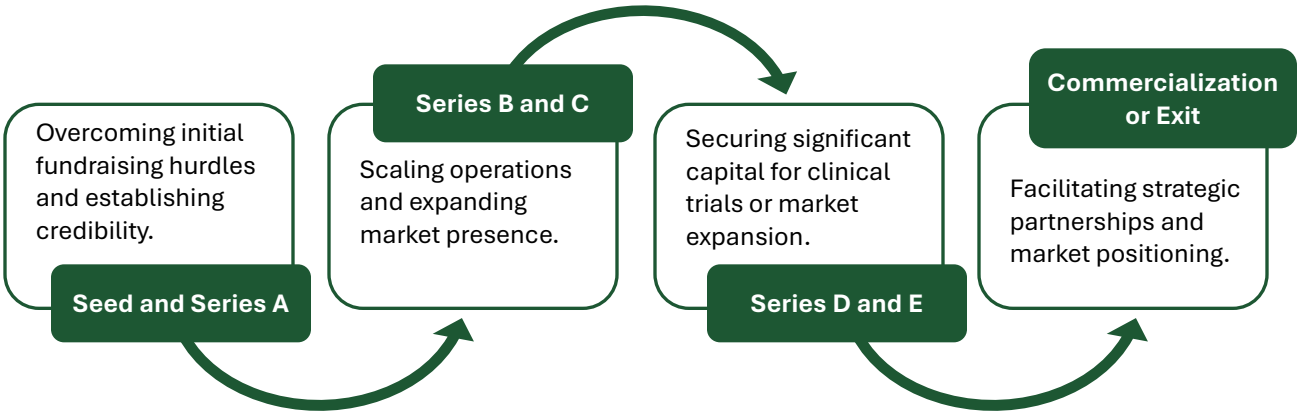
EXECUTIVE SUMMARY

Companies face major challenges in securing funding and partnerships in the competitive life sciences landscape. Life Science Nation (LSN) is a vital resource that guides firms from seed funding through Series A to E, commercialization, or exit. Beyond connecting companies with capital and licensing partners, LSN delivers comprehensive, stage-specific support that empowers innovators to advance successfully at every step of their journey.



Many scientist-entrepreneurs lack the business experience and preparation needed to execute effective fundraising campaigns. Traditional accelerators and pitch-focused training often emphasize short presentations rather than the 9 to 18 months of sustained effort required to build lasting investor and partner relationships. LSN bridges this gap through its partner-centric ecosystem that integrates entrepreneurial education, strategic sourcing and matching through its curated global database, the Redefining Every Stage Investments (RESI) partnering events, and LSN Labs, providing a unified platform that aligns startups and investors worldwide.

Across this interconnected network, 90 companies have publicly disclosed raising $1.29 billion directly through LSN, while more than 9,000 startups using LSN tools and programs have generated an estimated $6.4 billion in total impact. Repeat participation from corporate venture, pharma, and family office investors reflects growing trust, efficiency, and proven results.

LSN has built a global marketplace where structure, data, and disciplined execution transform introductions into long-term partnerships, accelerating innovation and measurable success in life sciences.

LSN IS A UNIQUE FUNDING & PARTNERING VEHICLE

Life Science Nation (LSN) has built a global superstructure for sourcing and funding that features global technology assets, investors, and licensing partners seeking them. The international ecosystem consists of life science buyers and sellers, each with curated data profiles that are "matched up" based on the stage of development and product at LSN's dedicated worldwide partnering events or with the aid of the LSN's investor, licensing partner and innovator databases for supporting fundraising. This one-of-a-kind partnering ecosystem is unique because it is cross- domain, serving the silos of Drugs, Devices, Diagnostics, and Digital Health (the 4Ds), as well as R&D Tools, Services and AI. This holistic partnering superstructure has various components consisting of the following:

LIFE SCIENCE DATABASES

LSN CURATES TWO COMMERCIAL DATABASES

A buy-side of 10 categories of 3500 global early-stage investors and a sell-side of over 64,000 global technology assets.

LSN Investor Database: A life-science-specific investor and licensing partner database available to scientist-entrepreneurs raising capital, which organizes present and future- looking investor data collected and curated by LSN's Investor Research team

LSN Business Development Database: A life science company database covering emerging "4D" company profiles, product pipelines, licensing opportunities, financing rounds, technologies, licensing deals, and management contact details.

LSN SALESFORCE INTERNAL DATABASE

Consisting of 15,000 start-up companies, from under-the-radar to later stage companies. These firms range from freshly minted companies with technology transfer agreements from academia that have received non-dilutive government, regional, or impact funding and are now seeking their seed funding, all the way through Series A, B, C, D, and E rounds.

GPC Global Partnering Campaign

Fundraising & Licensing Partner Roadshow Management

PARTNERING EVENT (RESI)

RESI REDEFINING EVERY STAGE OF INVESTMENT SEED TO EXIT CONFERENCE

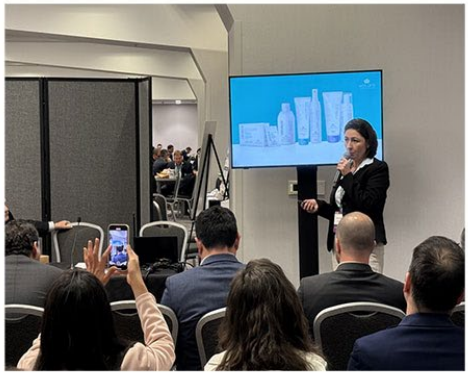
LSN created the world-renowned **Redefining Every Stage of Investments (RESI)** Conference Series, an established go-to partnering event series for scientist- entrepreneurs, fundraising CEOs, and the investors and collaboration partners who seek them. RESI has five events that take place worldwide, spanning North America, Europe, and Asia, with support from governmental agencies and regional international tech hubs, Incubators, and accelerators.



RESI partnering events are held in concert with J.P. Morgan Healthcare Conference Week in San Francisco in January, alongside Bio Europe in March and BIO International in June, LSN's home base, Boston, in September, and London in December, with regional partner One Nucleus.



1:1 Partnering



Workshop



Innovator's Pitch Challenge



Investor Panel

LSN LABS: ACCELERATING GLOBAL PARTNERING SUCCESS

LSN Labs helps life science startups expand from regional markets to the global funding arena through structured preparation and execution. The **LSN AI Agent** provides an AI-powered messaging assessment that reviews a company's materials, identifies strengths and weaknesses across key business areas, and generates an initial tagline and elevator pitch to strengthen investor readiness. The **BD Assist** program delivers full-service business development support, including expert messaging, targeted investor outreach, CRM-based meeting coordination, and participation in LSN's RESI partnering events. Over a 12-month campaign, startups can expect 80–100 meetings with qualified investors and strategic partners.

PHASE I:
STORY & STRATEGY

Narrative Development
Tagline, Elevator Pitch, Executive Summary
Marketing Collateral
Tear Sheet, Pitch Deck, Website
Global Target List (GTL)
600-800 matched investors/partners from LSN database

Seamless handoff to execution team

PHASE II:
CRM-INTEGRATED EXECUTION

Salesforce CRM Setup (Pro Suite subscription required)
GTL imported and shared with BD Assist team
Outreach Campaigns
Email + Phone Canvassing
Cold outreach with narrative-driven messaging
Meeting Management
White-glove scheduling & follow-up
Investor prep and debrief sessions

Continuous engagement, analytics & optimization

PHASE III:
DEALFLOW ENABLEMENT

RESI Integration
5 Global Conferences | 10,000+ curated contacts
IPC Pitch Slots + Premier Partnering Access

OUTPUT: Executive Coaching