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STAGE
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RESI 3



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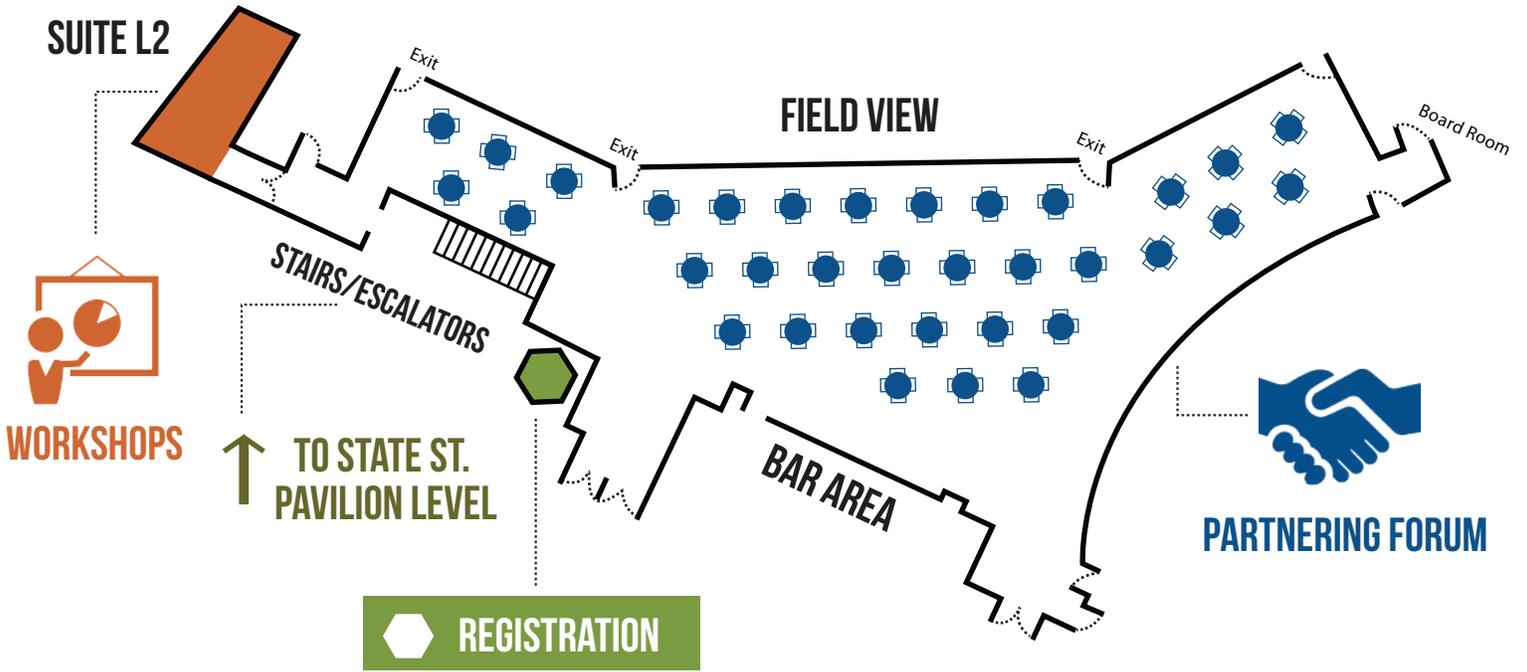
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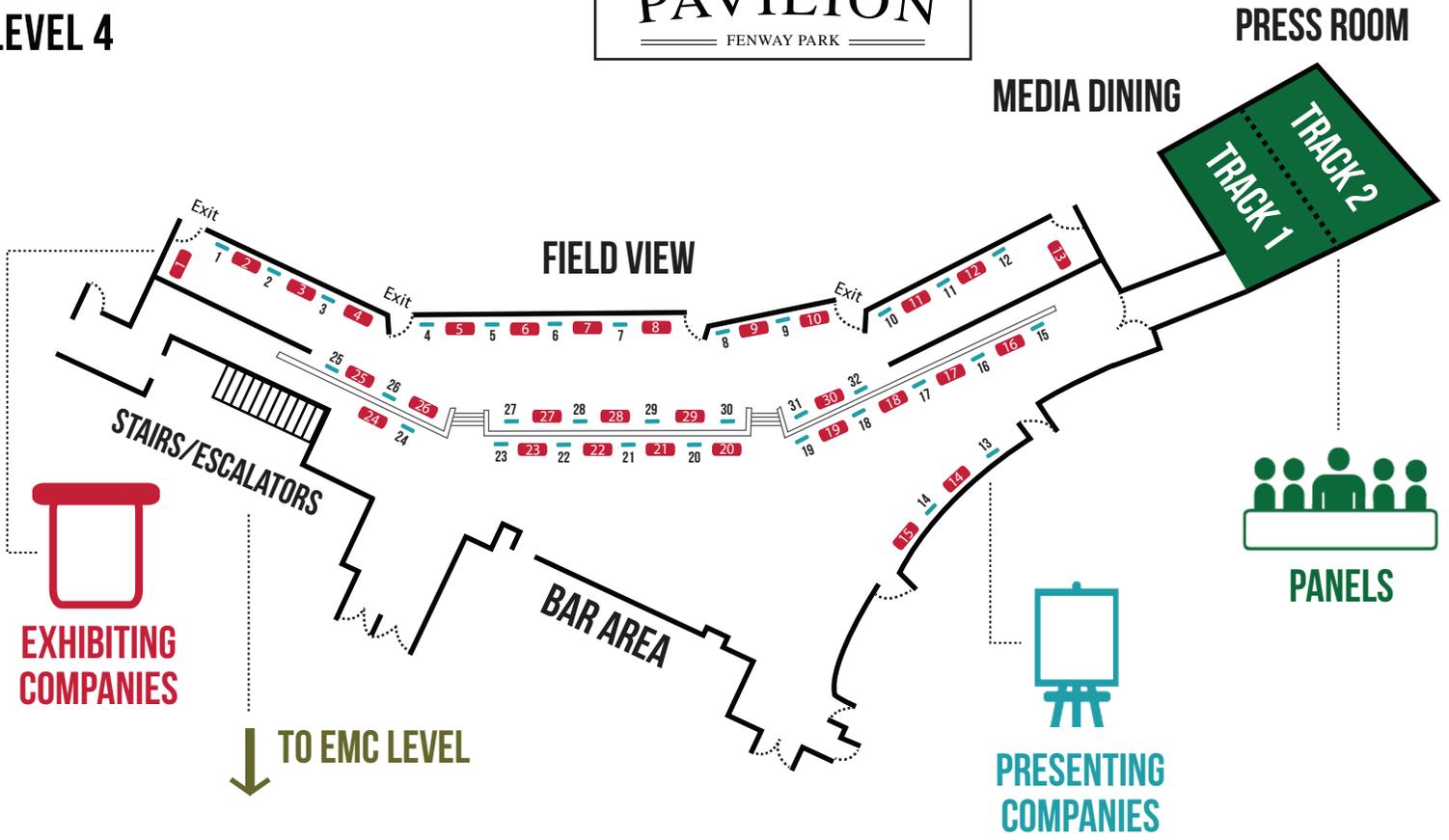


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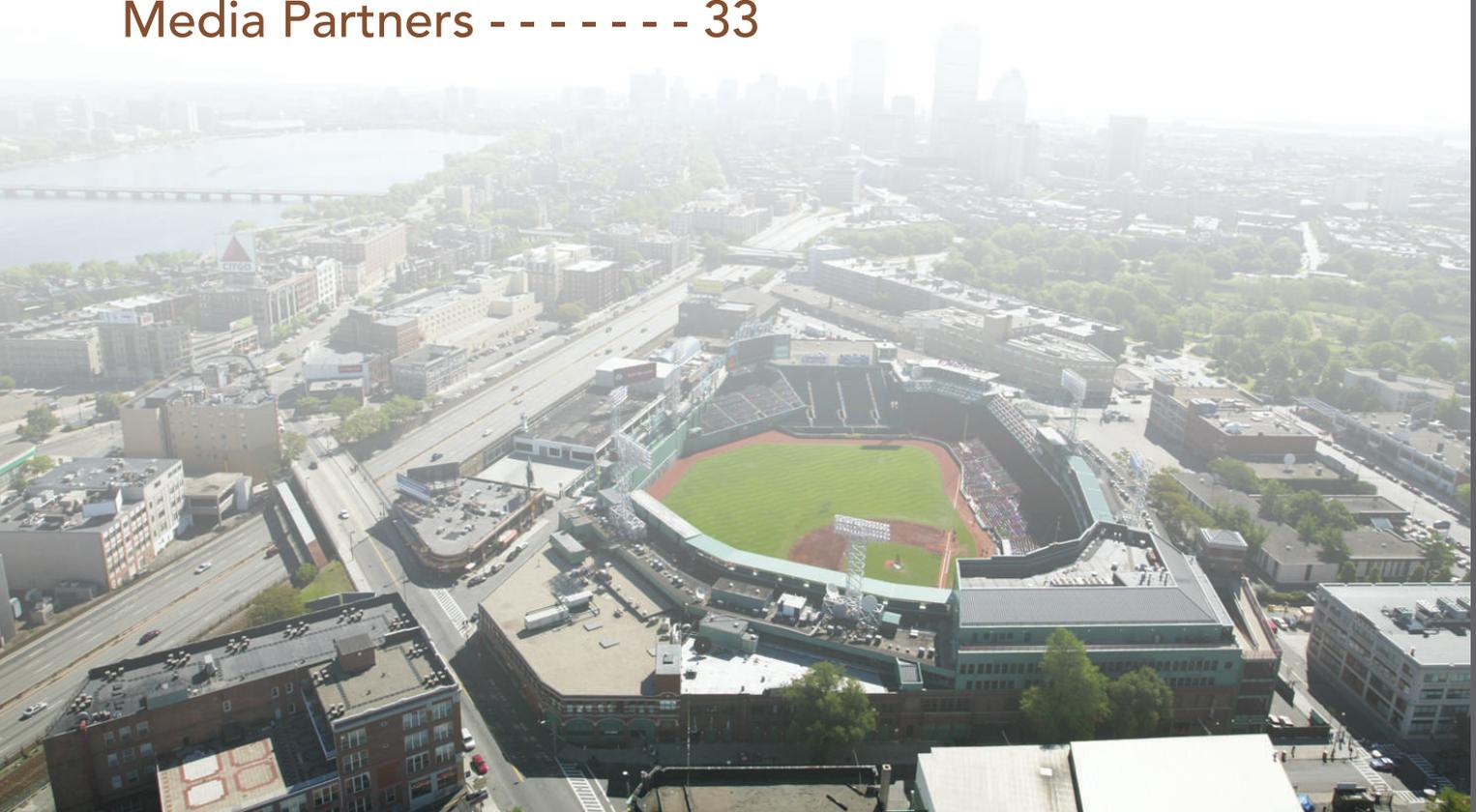
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Life Science Nation would like to welcome you to the third Redefining Early Stage Investments (RESI) conference.

We're excited to see you here at our new landmark location, Fenway Park. I hope you are ready to get the most out of a day filled with content, meetings and opportunities for everyone who has a stake in the early-stage life science sector.

While the venue and much of our cutting-edge content may be new, our all-day partnering sessions remain the core of RESI. Face-to-face meetings between entrepreneurs and investors are the most vital part of the fundraising process, and RESI is designed to make that direct contact as productive and as meaningful as possible. The relationships you start at RESI could make your company.

Throughout the day we have two tracks of discussion panels, where you can hear from leaders who represent the diversity of the life science investment world today. We also invite you to join our RESI workshops, where you will receive hands-on tactical advice about many aspects of the process of taking your technology towards commercialization.

We'd also like to bring your attention to the RESI Innovation Challenge taking place today. To be a part of this virtual investment challenge, meet with the RESI Innovators showcasing their groundbreaking technologies throughout the exhibition hall, and put your 'RESI Cash' toward those that most inspire you.

Finally, we'd like to thank you for being here today. Whether you're here today as an early-stage investor or as an entrepreneur developing a breakthrough life science technology, you are a vital part of the RESI community and we're honored that you've made RESI part of your journey from discovery to commercialization.

Sincerely,

Dennis Ford
Founder & CEO
Life Science Nation



RESI SCHEDULE



Track 1:
**Investor
Panels**

Media Dining

Track 2:
**Investor
Panels**

Press Room

Track 3:
**Early Stage
Workshops**

Suite L2

Track 4:
**Partnering
Forum**

EMC CLUB

7:00 - 8:00 AM: Registration & Breakfast

8:00
-
8:50
AM

**POINT-OF-CARE
INSTITUTION**

**ANGEL
GROUP**

9:00
-
9:50
AM

**VENTURE
PHILANTHROPY**

**PATIENT
GROUPS**

 **LIFE SCIENCE NATION**
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**FUNDRAISING
BOOTCAMP**

10:00
-
10:50
AM

**MEDICAL DEVICE
STRATEGICS**

**MULTI- AND SINGLE
FAMILY
OFFICES**

 **BOSTON
INNOVATION CAPITAL**

11:00
-
11:50
AM

**ORPHAN/RARE
DISEASE**

**MORNING
EARLY STAGE
PARTNERING
FORUM**

12:00 - 1:00 PM: Break for Lunch

1:00
-
1:50
PM

**CRO
DIRECT INVESTMENT**

**OUTBOUND
FUNDRAISING**

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**THE LIFE SCIENCES
LEGAL LANDSCAPE**

2:00
-
2:50
PM

**BIG
PHARMA**

**NON-PROFIT
DIRECT INVESTMENT**

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**BRANDING &
MESSAGING**

3:00
-
3:50
PM

**VIRTUAL
PHARMA**

**FUNDRAISING
PARTNERS**

**AFTERNOON
EARLY STAGE
PARTNERING
FORUM**

4:00
-
4:50
PM

**CORPORATE
VENTURE CAPITAL**

**VENTURE
CAPITAL**

5:00 - 7:00 PM: Cocktail Reception

State Street Pavilion

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WHAT NUMBERS ARE NEEDED FOR A BUSINESS PLAN?

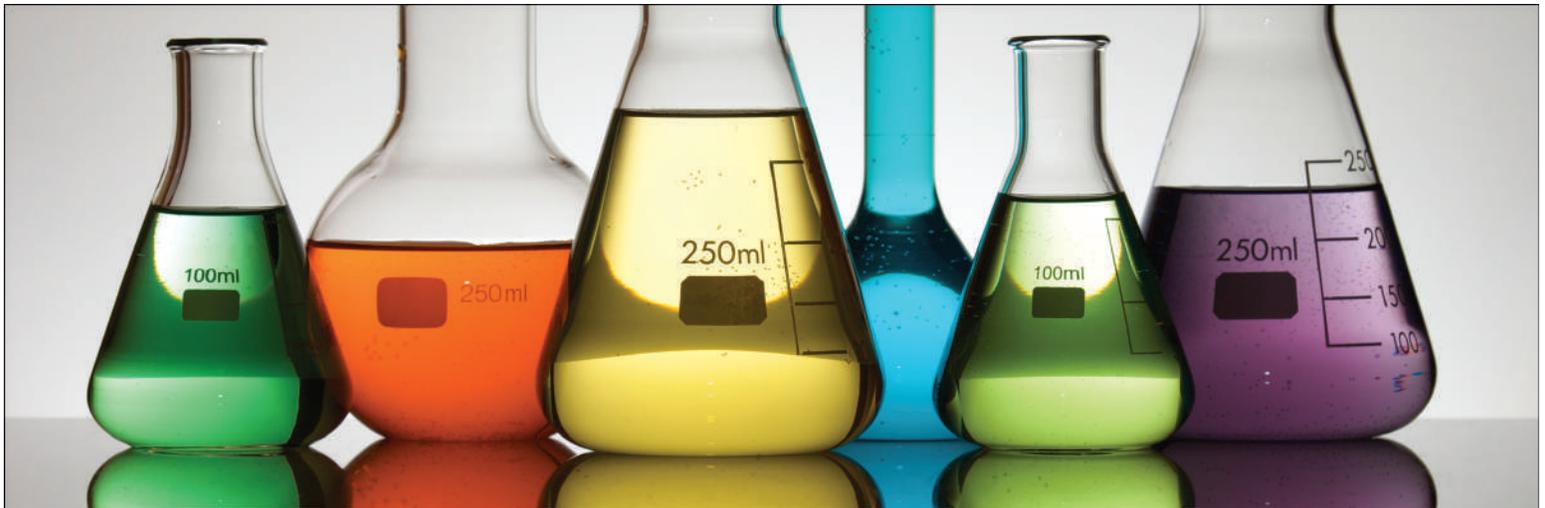
- Insurance coverages and cost typically needed to start a business
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Track 1	Moderator & Panelists
<p>8:00 - 8:50 AM</p> <p>POINT-OF-CARE INSTITUTION</p>	<ul style="list-style-type: none"> • Monique Yoakim-Turk, Partner, <i>Technology Development Fund of Boston Children's Hospital</i>  • Barbara Gamez Sims, Technology Licensing Manager, <i>Mayo Clinic Ventures</i> • Chris Coburn, VP, Innovation, <i>Partners HealthCare</i> • Kanad Das, Program Manager, <i>Stanford SPARK</i> • Manu Nair, Vice President, <i>Technology Ventures, Oklahoma Medical Research Foundation</i>
<p>9:00 - 9:50 AM</p> <p>VENTURE PHILANTHROPY</p>	<ul style="list-style-type: none"> • Brian Horsburg, Trustee, <i>NeuroNetworks Fund</i>  • Albert Roy, CEO, <i>Lupus Therapeutics</i> • Charlotte Hubbert, Venture Investor, <i>Bill & Melinda Gates Foundation</i> • Daniel Auclair, VP of Translational Research, <i>Multiple Myeloma Research Foundation</i> • Tim Armour, President & CEO, <i>Cure Alzheimer's Fund</i>
<p>10:00 - 10:50 AM</p> <p>MEDICAL DEVICE STRATEGICS</p>	<ul style="list-style-type: none"> • Yuri Haverman, Strategic Innovation, <i>Medical Surgical Systems, Becton Dickinson</i>  • Aaron Sandoski, Co-Founder & Managing Director, <i>Norwich Ventures</i> • Josh Phillips, Managing Partner, <i>Catalyst Health Ventures</i> • Juan Carlos Serna, Vice President, <i>HPA Ventures</i> • Lawrence Cho, Senior Director of Corporate Strategy & Business Development, <i>Medtronic</i>
<p>11:00 - 11:50 AM</p> <p>ORPHAN/RARE DISEASE</p>	<ul style="list-style-type: none"> • Peter Saltonstall, President & CEO, <i>The National Organization for Rare Diseases</i>  • Brian Malkin, Partner, <i>McGuireWoods</i> • Chris Adams, CEO, <i>Cydan</i> • Jean-Marc Quach, Executive Director, <i>The Alpha-1 Project</i> • Mark Barrett, VP, Head Strategy & BD, <i>Rare Diseases, Genzyme</i> • Mark Day, Senior Director, <i>Strategic Evaluation, Alexion</i>
<p>1:00 - 1:50 PM</p> <p>CRO DIRECT INVESTMENT</p>	<ul style="list-style-type: none"> • Peter Lee-Armandt, Manager, <i>Life Sciences Advisory, Sathguru</i>  • David Gee, Vice President, <i>Business Development, Cato BioVentures</i> • Joseph Vacca, Senior Vice President, <i>Early Success Sharing Partnerships, WuXi AppTec</i> • Krishna Kodukula, Executive Director, <i>Strategic Development, SRI International</i> • Michael Recny, CEO, <i>Calvert Holdings</i>
<p>2:00 - 2:50 PM</p> <p>BIG PHARMA</p>	<ul style="list-style-type: none"> • Bill Kohlbrenner, Chief Science Officer, <i>Boston Innovation Capital</i>  • Donnie McGrath, VP, <i>Business Development, Bristol-Myers Squibb</i> • Florian Puehler, Alliance Manager, <i>Bayer HealthCare</i> • Kara Bortone, Head of Company Sourcing, <i>Janssen Labs, Johnson & Johnson</i> • Richard Brudnick, SVP <i>Corporate Development, Biogen Idec</i>
<p>3:00 - 3:50 PM</p> <p>VIRTUAL PHARMA</p>	<ul style="list-style-type: none"> • Gene Williams, Founder, <i>Virtua</i>  • Andrew Perlman, Managing Director & CMO, <i>Velocity Pharmaceutical Development</i> • Baiju Shah, CEO, <i>BioMotiv</i> • Dennis Goldberg, President, <i>Benu Biopharma</i> • Jarrod Longcor, CBO, <i>Avillion</i>
<p>4:00 - 4:50 PM</p> <p>CORPORATE VENTURE CAPITAL</p>	<ul style="list-style-type: none"> • Vikas Goyal, Senior Associate, <i>SR One</i>  • Jason Hafler, Director of Investments, <i>Sanofi-Genzyme BioVentures</i> • Marian Nakada, Vice President, <i>Venture Investments, Johnson & Johnson Development Corporation</i> • Mette Agger, Managing Partner, <i>Lundbeckfond Ventures</i> • Stephen R. Padgette, Vice President, <i>R&D Research Strategy, Monsanto Company</i> • Tetsuro Iwata, Senior Manager, <i>MP Healthcare Venture Management</i>



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Track 2 Moderator & Panelists	
<p>8:00 - 8:50 AM</p> <p>ANGEL GROUP</p>	<ul style="list-style-type: none"> • Barbara Nelsen, Founder & CEO, <i>Nelsen Biomedical</i>  • Bill Whitaker, Managing Director, Co-Chair Life Science Section, <i>Golden Seeds</i> • Brian Frenzel, Member, <i>Band of Angels</i> • Praveen Tailam, Managing Director, <i>TiE Angels Boston</i> • Stephen M. Nagler, Executive Director, <i>MedPro Investors</i>
<p>9:00 - 9:50 AM</p> <p>PATIENT GROUPS</p>	<ul style="list-style-type: none"> • Steve Perrin, CEO & CSO, <i>ALS Therapy Development Institute</i>  • Annette Bakker, President & CSO, <i>Children's Tumor Foundation</i> • Joe Camaratta, Board Member, Founders Affiliate, <i>American Heart Association</i> • Monica Gow, Executive Director, <i>Wake Up Narcolepsy</i> • Steven Young, President & COO, <i>Addario Lung Cancer Medical Institute</i>
<p>10:00 - 11:30 AM</p> <p>MULTI- AND SINGLE FAMILY OFFICES</p>	<ul style="list-style-type: none"> • Bill Brah, Founder & Executive Director, <i>UMass Venture Development Center</i>  • Alejandra Paredones, CEO & Founder, <i>BSI Capital Group</i> • Christopher de Souza, Director, <i>Broadview Ventures</i> • Melissa Krauth, Principal, <i>Claria Bioscience</i> • Meredith Fisher, Director & Partner Investments, <i>Private Investment Office</i> • Todd Holmes, Director, <i>Gurnet Point Capital</i>
<p>1:00 - 1:50 PM</p> <p>OUTBOUND FUNDRAISING</p>	<ul style="list-style-type: none"> • Rick Berenson, CEO, <i>Thermalin Diabetes</i>  • Fred Colen, President & CEO, <i>BeneChill</i> • Gabor Bethlendy, CCO & Founder, <i>Parabase Genomics</i> • Michael Tippie, CEO, <i>TomegaVax</i> • Richard Gauthier, Head of Business Development, <i>Microbiotix</i>
<p>2:00 - 2:50 PM</p> <p>NON-PROFIT DIRECT INVESTMENT</p>	<ul style="list-style-type: none"> • David Sandak, Vice President, Strategy & Research, <i>Accelerate Brain Cancer Cure</i>  • Benjamin Seckler, Founder & President, <i>Charley's Fund</i> • Howard Fillit, Executive Director & CSO, <i>Alzheimer's Drug Discovery Foundation</i> • Keting Chu, VP, Research TAP, <i>The Leukemia & Lymphoma Society</i> • Salvatore La Rosa, Senior Director of Research and Development, <i>Children's Tumor Foundation</i>
<p>3:00 - 3:50 PM</p> <p>FUNDRAISING PARTNERS</p>	<ul style="list-style-type: none"> • Colin Widen, CEO, <i>Boston Innovation Capital</i>  • Adam Cutler, Managing Director, <i>Trout Group</i> • Dan Ross, CEO, <i>IMS Health Capital</i> • John Cullity, Partner, <i>Torrey Partners</i> • Paul Papi, Director, Investment Banking, <i>Freedom Investors Corporation</i>
<p>4:00 - 4:50 PM</p> <p>VENTURE CAPITAL</p>	<ul style="list-style-type: none"> • Bernadette Adamo, Director, Northeast Healthcare/Life Sciences, <i>Silicon Valley Bank</i>  • Jayson Punwani, Associate, <i>Pappas Ventures</i> • Jerel Davis, Operating Partner, <i>Versant Ventures</i> • Kiran Reddy, Associate Partner, <i>Third Rock Ventures</i> • Tom Needham, Managing Director, <i>Synthesis Capital</i>

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- Company and product valuation
- For investment, M&A, financing and licensing
- Independent fairness opinion



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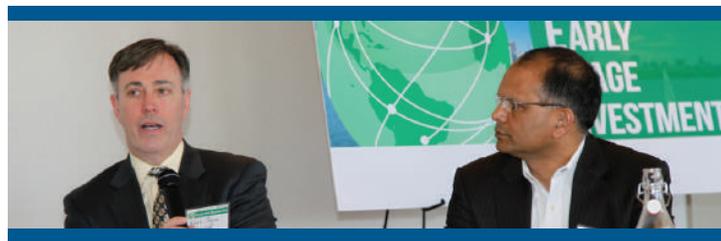
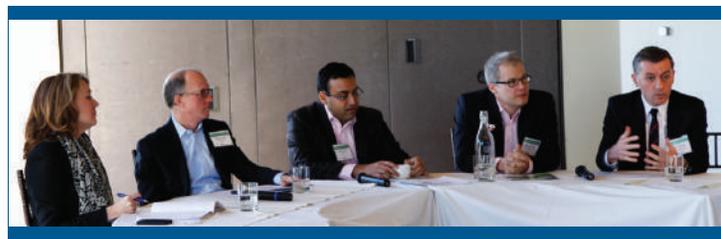
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• **Monique Yoakim-Turk**, Partner, *Technology Development Fund of Boston Children's Hospital* 



Monique joined TIDO of Children's Hospital Boston in 2000. In her most recent function at CHB, Monique created the Technology Development Fund (TDF), which launched in March of 2009. For the launch, she designed and implemented the evaluation processes for promising hospital technologies, formed an advisory board of industry leaders, and established collaborations with technology development partners and CROs. She continues to oversee the management of funded projects and external collaborations, and the operation of each year's funding cycle. In her previous role as Senior Licensing Manager, Monique handled technologies in the therapeutic, diagnostic, and medical device arenas, closed significant deals in licensing and sponsored research, and established creative collaborations with industry partners. Prior to Children's, Monique was a post-doctoral fellow at the Beth Israel Deaconess Medical Center. She holds a Ph.D. in Biochemistry from the Tufts University, Sackler School of Graduate Biomedical Sciences and a B.S. and an M.S. in Biology from the University of Massachusetts.

• **Barbara Gamez Sims**, Technology Licensing Manager, *Mayo Clinic Ventures*



Barbara Gamez Sims is a Technology Licensing Manager who joined Mayo Clinic in 2005. She received her B.A. in biology from Wartburg College and her J.D. from Marquette University Law School. Her primary areas of expertise include diagnostic, healthcare IT and medical device technologies.

• **Chris Coburn**, VP, Innovation, *Partners HealthCare*



Chris Coburn is Vice President, Innovation at Partners HealthCare with responsibility for the commercial application of the unique assets and capabilities of the \$10 billion, Boston based system. Representing Brigham and Women's Hospital, Massachusetts General Hospital, and McLean Hospital, Partners HealthCare is the largest academic research enterprise in the US with nearly \$1.5 billion in sponsored research. Mr. Coburn leads a team of more than 70 staff professionals. Prior to joining Partners in 2013, Coburn was the founding Executive Director of Cleveland Clinic Innovations. During his thirteen year leadership, Cleveland Clinic spun off 57 companies -- before Coburn's arrival Cleveland Clinic had none. He also led the establishment of the Clinic's national Innovation Alliance which provides onsite innovation management for healthcare systems throughout the U.S.

• **Kanad Das**, Program Manager, *Stanford SPARK*



Kanad Das is a polymer chemist and program manager of SPARK, Stanford University School of Medicine. SPARK aims to "help academicians overcome the obstacles involved in moving research innovations from bench to bedside."

Mr. Das has a broad range of experience in the pharmaceutical field and broad knowledge in the development of therapeutic peptide and small molecule NCEs. He has directly contributed to the advancement of 2 compounds to clinic. He has diverse experience in drug discovery techniques and formulation technology, i.e. drug delivery, compound design and synthesis, computer-aided drug design, compound management, CRO management, in licensing, technology-transfer management.

• **Manu Nair**, Vice President, Technology Ventures, *Oklahoma Medical Research Foundation*



As Vice President of Technology Ventures, Manu Nair is focused on building partnerships with industry that advance the research in OMRF's laboratories and translate our discoveries into diagnostics and therapeutics for human disease. Nair holds a Masters in Business Administration from Lamar University and a Masters of Law from the Franklin Pierce Law Center of the University of New Hampshire. Nair first worked at OMRF from 2004 to 2009 as a Licensing Associate, commercializing OMRF technologies by partnering with biotechnology and pharmaceutical companies. His efforts led to the creation of Vectra DA, an advanced blood test for rheumatoid arthritis, and TZ101, an experimental drug currently undergoing clinical trials for patients with leukemia, lymphoma and other cancers. For five years, Nair served as a technology licensing manager and then senior licensing manager for Mayo Clinic Ventures at the Mayo Clinic in Rochester, MN. There, he orchestrated technology commercialization, including company formation and seed-capital investment, international collaboration, funding initiatives and strategic business development. Nair returned to OMRF in 2014 to lead the Office of Technology Ventures.



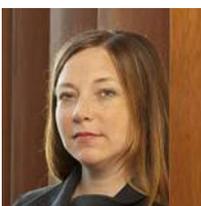
• **Brian Horsburg**, Trustee, *NeuroNetworks Fund* 

Brian is a parent of an autistic child and has first hand experience of the challenges of care and the immediate need for therapeutic intervention. Brian has spent his career at the interface of academia and early stage investment, either as a venture capitalist funding/founding numerous start up and early stage companies where he served as director or chairman, as well as investing in collaborative research programs in private:public partnership. Prior to his career in venture, Brian led preclinical research activities for biotechnology companies focused on developing new treatments for brain tumors and chronic pain. Brian has a BSc (hons) from Glasgow University, a PhD from the University of Cambridge and was a Charles A King Fellow at Harvard Medical School.



• **Albert Roy**, CEO, *Lupus Therapeutics*

Albert Roy is President & Chief Executive Officer of Lupus Therapeutics, reporting to the Board of Directors. Mr. Roy brings more than fourteen years of non-profit, healthcare and medical research experience to Lupus Therapeutics. Mr. Roy directs the organization's research strategy and is responsible for the organization's overall scientific and fundraising direction to accelerate treatment breakthroughs for lupus patients. Mr. Roy has been a key architect of the strategy to define high-priority therapeutic areas for lupus that are closest to practical relevance in patients' daily lives - in order to leverage philanthropic resources to push projects into the clinic. He has played a major role in organization's efforts to forge strategic partnerships with the biopharmaceutical industry to "de-risk" drug development research and bring new treatments to lupus patients faster. Prior to joining Lupus Therapeutics, Mr. Roy spent eleven years at CureSearch for Children's Cancer, a multi-million dollar public charity whose mission is to support targeted and innovative children's cancer research. CureSearch served as the fiscal, administrative and philanthropic agent for the world's largest pediatric cancer clinical trials research network, the Children's Oncology Group (COG).



• **Charlotte Hubbert**, Venture Investor, *Bill & Melinda Gates Foundation*

Charlotte Hubbert is a Program Investment Officer with the Bill & Melinda Gates Foundation focused on Venture Investing for innovative and technologies that support foundation initiatives in Global Health. Prior to joining the Gates Foundation, Charlotte was a Vice-President at H.I.G. BioVentures focusing on investment opportunities in the life sciences, including therapeutics, diagnostics and medical devices at all stages of development. Charlotte started her career in early stage biotech at Accelerator Corporation, an investment vehicle focused on identifying, evaluating, financing and managing emerging therapeutic technologies. During her tenure, Charlotte was involved in the strategic development and management of five companies, including Oncofactor, Groove Biopharma, Acylin Therapeutics, Xori and Pharmselex. Charlotte currently serves as a member of the Scientific Advisory Board for Oncofactor Corporation. Charlotte earned a B.S. in Microbiology from the University of Washington and a Ph.D. in Pharmacology and Cancer Biology from Duke University. She did her post-doctoral work in stem cells and regenerative medicine at the Institute for Stem Cells and Regenerative Medicine at the University of Washington.



• **Daniel Auclair**, VP of Translational Research, *Multiple Myeloma Research Foundation*

Prior to rejoining in 2013 the MMRF for whom he had managed the Multiple Myeloma Genomics Initiative from 2007-2010, Dr. Daniel Auclair worked at the Broad Institute of MIT and Harvard as a senior leader in the Cancer Program where he was involved with a wide range of academic and industry collaborations centered around cancer genomics and personalized medicine. Prior to this, he spent a decade in the pharmaceutical industry, most notably at Bayer Healthcare where he led a number of cancer drug discovery efforts. Dr. Auclair holds graduate and post-graduate degrees in Biochemistry and Nutrition from the University of Montreal and conducted postdoctoral studies at the Dana-Farber Cancer Institute/Harvard Cancer Center.



• **Tim Armour**, President & CEO, *Cure Alzheimer's Fund*

Timothy W. Armour is President and Chief Executive Officer of the Cure Alzheimer's Fund, a 501c3 public charity whose mission is to fund research with the highest probability of preventing, slowing or reversing Alzheimer's disease. Mr. Armour served for fifteen years as executive director and later executive vice president of the JASON Foundation for Education, a nonprofit organization committed to improving science and math motivation and performance among middle school students. Mr. Armour's earlier career includes start-up and executive roles in business as well as the senior external relations and fundraising official at Harvard Business School, and fundraising and alumni relations at Amherst College. Mr. Armour earned his BA in Political Science from Amherst College, an MA in Political Science from the University of Massachusetts, and an MBA from Harvard Business School.



• **Yuri Haverman**, Strategic Innovation, Medical Surgical Systems, *Becton Dickinson* 

Yuri is a member of BD's Medical Surgical Systems Strategic Innovation Group that identifies and executes new growth opportunities for the company. In this strategy and business development role, Yuri explores adjacent and "white" spaces, articulates respective business cases for the management committee and evaluates and executes transactions that align with the investment thesis. His team's recent investments include an acquisition of a software company in the oncology drug preparation space, as well as minority investments, technology development agreements and licensing deals in the broader parenteral drug delivery category. Prior to joining BD in 2012, Yuri spent 2 years as a Director of Business Development for Symbionix, a medical simulation company that was recently acquired by 3D Systems. He brings to the table more than 12 years of cumulative experience in various business development and investor capacities in the medical devices and information technology industries in the US, Israel and Russia.



• **Aaron Sandoski**, Co-Founder & Managing Director, *Norwich Ventures*

Aaron is involved in all facets of the investment process and draws from a broad background in healthcare and start-up operations to advise and support companies throughout their growth. Aaron currently serves on the Board of Directors for Daktari Diagnostics, Pelvalon, Podimetrics and Vaxess Technologies. Previously, he served on the board of Intelligent Bio-systems (acquired by Qiagen) and was actively involved in Rhythmia Medical (acquired by Boston Scientific). As the Managing Director, Aaron is responsible for the day-to-day activities of the firm. Prior to co-founding Norwich Ventures, Aaron worked for DEKA, the engineering think tank of Dean Kamen, where he helped develop partnerships and formulate business plans for emerging technologies. Aaron has also worked in start-up operations where he helped launch a subsidiary of Express Scripts and helped launch a venture-backed payments company. Both companies were acquired in transactions totaling over \$500 million. Aaron began his career as a consultant at McKinsey & Company, where he advised healthcare clients ranging from leading medical device companies to a rural hospital system. In other healthcare related activities, Aaron serves as a board member of MedTech IGNITE, an initiative of the Massachusetts Medical Device Industry Council (MassMEDIC) for nurturing early-stage medical device entrepreneurs.



• **Josh Phillips**, Managing Partner, *Catalyst Health Ventures*

Joshua Phillips is the Managing Partner of Catalyst and a member of the Investment Committee. Josh led Catalyst's investments in Novazyme Pharmaceuticals, Inc. (acquired by Genzyme Corp. NYSE:SNY), BioTrove, Inc. (acquired by Life Technologies Corp. NASDAQ:LIFE), Biocius Life Sciences, Inc. (acquired by Agilent Technologies, Inc. NYSE:A), Vortex Medical, Inc. (acquired by Angiodynamics, NASDAQ: ANGO), Allegro Diagnostics, Inc., Pavilion Medical Innovations, Sera Prognostics and Cruzar Medical. He is a Director of Allegro Diagnostics, Hepregen, Pavilion Medical Innovations, Sera Prognostics, Cruzar Medical, Saphena Medical and Kaleidoscope. He was past Chairman of BioTrove, past Director of Biocius Life Sciences and past observer to Novazyme Pharmaceuticals, Inc.



• **Juan Carlos Serna**, Vice President, *HPA Ventures*

Mr. Serna has over a decade's experience leading international medical device companies through preclinical and clinical development, clinical trials, regulatory affairs, and quality assurance. He currently serves as Vice President of Health Policy Associates Inc., a strategy, clinical and regulatory consulting group in Westwood, MA. Health Policy Associates Inc. offers extensive best-practices experience in medical device regulations, Good Clinical Practices (GCP), Quality System Regulations (QSR), Good Clinical Data Management Practices (GCDMP), Good Laboratory Practices (GLP), and execution of FDA and CE mark regulatory submissions across a broad span of therapeutic areas. Mr. Serna is also a Partner at HPA Ventures, where he raises and manages investment funds focused on medical device companies and identifies new businesses and provides support for portfolio companies. Mr. Serna holds an A.B. from Dartmouth College in Biology and Philosophy and a graduate degree in Business Administration from Babson College.



• **Lawrence Cho**, Senior Director of Corporate Strategy & Business Development, *Medtronic*

Lawrence is a Senior Director of Corporate Strategy and Business Development for Medtronic, Inc. based in Minneapolis, MN. He currently heads the strategy and regional development of emerging businesses in the Services and Solutions area. Prior to this role, he was responsible for leading enterprise-wide strategic planning for Medtronic. Before joining Medtronic, Lawrence was a consultant with McKinsey & Company in the Healthcare practice, specifically focused on Payors and Providers. He served clients on a broad range of topics in service line strategy, mergers and acquisitions, operations and new business development. He also has experience in international finance and global supply chain management with General Mills. Lawrence holds an MBA with High Distinction from the Ross School of Business at the University of Michigan where he was selected to be a graduate student advisor for the Wolverine Venture Fund.



• **Peter Saltonstall**, President & CEO, *The National Organization for Rare Diseases* 

Peter L. Saltonstall is the President and CEO of the National Organization for Rare Disorders (NORD). He joined NORD in 2008 after having served for more than 30 years as a senior official in both for-profit and not-for-profit healthcare environments. Under his leadership, NORD has forged new relationships between the patient community and the Congress, FDA, NIH and Social Security Administration, as well as with drug/device companies and the medical/academic and investment communities. His efforts to build collaborations stems from his view that advances for the rare disease patient can be achieved best through joint efforts.



• **Brian Malkin**, Partner, *McGuireWoods*

Brian J. Malkin leads McGuireWoods LLP's FDA regulatory teams. He has more than 20 years of food and drug law practice and over nine years of intellectual property law practice. In particular, his practice includes the interrelation between patent law and food and drug law. Brian's regulatory experience includes all types of FDA-regulated products: drugs (including animal drugs), biologics, medical devices, foods and dietary supplements, tobacco products, and cosmetics. Brian's intellectual property experience includes FDA and patent litigation for both innovator and generic companies. At FDA, he focused on new product evaluations, compliance issues related to clinical investigations and intellectual property (e.g., patent term restoration). Brian's work resulted in new product approvals as well as new industry guidance documents and policies, such as the animal efficacy rule for counter-terrorism products.



• **Chris Adams**, CEO, *Cydan*

Chris Adams brings to Cydan more than 20 years of business development, transactional and commercial planning experience in orphan drug development as well as a successful track record in private and public biotech fund raising. Prior to joining Cydan, Dr. Adams was President of CMA Biotech Consulting where he worked in an advisory role for a number of development stage orphan drug companies. Previously, Dr. Adams was Chief Business Officer of FoldRx Pharmaceuticals Inc., where he was responsible for business strategy, licensing and business development. He led the M&A process, which resulted in the acquisition of the company by Pfizer in October of 2010. Prior to FoldRx, Dr. Adams was Senior Vice President, Business Development for ViaCell Inc., and Vice President, Business Development for Transkaryotic Therapies Inc. Previously, Dr. Adams served Director of Business Development for the Pharmaceutical Division of Ciba-Geigy Limited, Basel, Switzerland.



• **Jean-Marc Quach**, Executive Director, *The Alpha-1 Project*

Jean-Marc Quach is Executive Director of The Alpha-1 Project, Inc. responsible for overall coordination and management activities. Prior to joining The Alpha-1 Project, Inc., his most recent position was Vice President at Bayer Diabetes Care responsible for... managed care, durable medical equipment marketing, reimbursement, government, and contracts. Prior to Bayer, he was with Express Scripts Inc., where he held various leadership roles in line and staff positions from 1998 to 2006. He was the Vice-President of Strategic Planning and Market Analysis from 2004 to 2006. As the Vice-President and General Manager of the Express Scripts Specialty Distribution Services subsidiary, he presided over the growth of a start-up to a \$100 million entity. He also worked at NYLCare Health Plans (now Aetna) as its director of pharmacy, and at American Express Company.



• **Mark Barrett**, VP, Head Strategy & BD, Rare Diseases, *Genzyme*

Mark Barrett joined Genzyme in July 2013 as VP, Head Strategy & Business Development, Rare Diseases. His team is responsible for strategy, partnering, and acquisition activities for Genzyme's rare diseases business and R&D units. Mr. Barrett has over 15 years of experience in business development, corporate strategy, and research in the biotech and pharmaceutical industries. Prior to joining Genzyme, Mr. Barrett was a member of Johnson & Johnson's worldwide Pharmaceutical Business Development group. Throughout his career, Mr. Barrett has been responsible for leading global business development strategy and transactions across therapeutic and technology areas including commercial and clinical stage product and company acquisitions, option deals, in licensing, R&D collaborations, out-licensing, divestments, and spin-outs. Mr. Barrett previously worked in drug discovery and biology research at Harvard Medical School and in the biotech industry.



• **Mark Day**, Senior Director, Strategic Evaluation, *Alexion*

Mark's background and experience spans across various leadership roles (Business Development, Academic Science, Drug Discovery & Translational Medicine) and covers both small molecules and biologics. Currently he is responsible for the Search and Evaluation for all orphan diseases at Alexion and is an Adjunct Assistant Professor at Yale University. In his previous position at BMS, he was responsible for the search and evaluation of iPierian Inc, and together with key stakeholders at BMS, championed the acquisition of the company which closed on April 29th 2014. He has published over 60 peer-reviewed manuscripts in leading journals including Nature & Science.



• **Peter Lee-Armandt**, Manager, Life Sciences Advisory, *Sathguru* 

Peter Lee-Armandt is a manager at Sathguru Inc, a subsidiary of Sathguru Management Consultants, India. Sathguru Inc. is a niche emerging market focused strategy and innovation advisory firm. Peter is part of healthcare practice at Boston office and advises global clients, research institutions, and entrepreneurs on innovation advancement, strategic planning and growth, and partnership opportunities in and out of emerging markets such as India and other South Asian countries. Prior to joining Sathguru, Peter was a business development manager at GenScript USA Inc., one of the fastest growing fully integrated biology CROs. He was involved in different types of deal structures, in addition to fee-for-service, including FTE, risk sharing, and co-development. Prior to his business career, he was a scientist at Proteostasis Therapeutics, a local biotech company discovering therapeutics to control protein homeostasis. Peter received Ph.D. in neuroscience from Loyola University Chicago and completed his post-doctoral training in high-content based drug discovery from Boston University and Harvard NeuroDiscovery Center.



• **David Gee**, Vice President, Business Development, *Cato BioVentures*

David has more than 25 years experience within several international healthcare companies serving in sales, marketing, international distribution, strategic planning, and business development roles. He has managed commercial activities at all stages of drug development and has extensive experience in establishing research and development collaborations, in-and out-licensing, and M&A. He has considerable product sales and marketing experience in pharmaceuticals, diagnostics and medical devices which includes management of global distribution networks. His more recent experience spans the industry with significant experience with NCEs, NBEs Vaccines, stem cells, medical devices and diagnostics and also extends into the veterinary, nutraceutical and cosmetics sectors where he has experience of deal making with both products and technologies. Past notable experience includes management of a US\$100M industrial investment fund while COO of Altana Technology Projects GmbH and senior strategic management positions with Mundipharma/Napp/Purdue Pharma, Byk Gulden, Altana Pharma, Arexis AB, Pharmexa A/S, Argenta Discovery Ltd., and MNLpharma Ltd.



• **Joseph Vacca**, Senior Vice President, Early Success Sharing Partnerships, *WuXi AppTec*

Dr. Joseph Vacca earned his BS in chemistry in 1977 from St. John Fisher College, Rochester, New York, and obtained his Ph.D. degree in Organic Chemistry under Professor Peter T. Lansbury Sr. at the State University of New York at Buffalo (Buffalo, New York). He joined Merck Research Laboratories in 1981 as a Senior Research Chemist and has contributed to several primary research projects including the discovery of HIV-1 and HCV protease inhibitors, and the discovery and development of HIV integrase inhibitors. His work on the HIV-1 protease project led to the discovery of Merck's HIV protease inhibitor CRIVAN™ (indinavir sulfate). He held several positions within Merck and retired in Nov. 2011. Dr. Vacca recently joined WuXi AppTec Inc. as Sr. Vice President of Early Success Sharing Partnerships.



• **Krishna Kodukula**, Executive Director, Strategic Development, *SRI International*

Krishna Kodukula, Ph.D., is executive director, strategic development and site head of SRI Shenandoah Valley in Harrisonburg, Virginia. Prior to that, he was executive director of SRI's Center for Advanced Drug Research, and co-leader of drug discovery in SRI Biosciences. Kodukula joined SRI from Sarnoff Corporation (an SRI subsidiary at the time that has now been integrated into SRI). While at Sarnoff, he was the technical lead of a national program for reducing the time to discover and develop new drugs during a national emergency. At SRI, Kodukula is establishing new programs and expanding business opportunities, with a focus on practical applications of the science of proteomics.



• **Michael Recny**, CEO, *Calvert Holdings*

Dr. Recny is a veteran drug developer with 30 years of experience in the biotechnology industry. During his career, he has contributed to the research, development and/or commercialization of three FDA approved drugs that have collectively achieved billions in worldwide sales, and to four other drug candidates that have entered human clinical trials. Dr. Recny is responsible for building and managing the portfolio of corporate risk-sharing investment partnerships for Calvert Research, and structures all investment transactions for the company. His decades of experience in both drug development and commercialization give him the perspective needed to bridge gaps and identify innovative solutions for everyone at the table, thus leaving everyone satisfied about what they've achieved, and what they've given to close a deal. Prior to joining Calvert in 2007, Dr. Recny served in various senior leadership roles at Trimeris, Inc., Procept, Inc., and Genetics Institute, Inc. (now a division of Pfizer) where his laboratory was the first to publish the correct protein structure and biological activity of natural and recombinant human erythropoietin.



• **Bill Kohlbrenner**, Chief Science Officer, *Boston Innovation Capital* 

Dr. William Kohlbrenner was until recently a director in the AbbVie (formerly Abbott Pharma) Global External Research Group, which is involved in a range of activities focused on identifying and pursuing external research opportunities around the world. Prior to joining the group, Dr. Kohlbrenner was a director in Abbott's Cancer Research Department, where he was involved in the exploration of novel therapeutic approaches and the identification of novel targets in the oncology area. In addition to his scientific responsibilities, he was extensively involved in the technology assessment and the strategic planning that ultimately led to several collaborations that were focused on the identification of RNAi-based cancer therapies.



• **Donnie McGrath**, VP, Business Development, *Bristol-Myers Squibb*

Donnie McGrath is Vice President, Business Development at BMS. He has been working in academic medicine and the life sciences sector for 19 years. His global team is responsible for all search and evaluation and due diligence activities for BMS. He works with senior R&D and commercial leadership to design and execute the business development strategy for BMS. He joined the Virology Global Clinical Research group of Bristol-Myers Squibb in 2005. He was the Reyataz® Development Lead until joining the Business Development group in 2010. Prior to joining BMS he was a staff physician in the infectious disease department at Tufts-New England Medical Center in Boston. He received his medical training in Dublin, Ireland, and in Boston, Massachusetts. He has an MPH degree from Harvard University School of Public Health.



• **Florian Puehler**, Alliance Manager, *Bayer HealthCare*

Dr. Florian Puehler is currently working as Alliance Manager for Bayer Healthcare (BHC) in Cambridge, MA. He is responsible for building and managing early research alliances in the Boston area and he is especially coordinating the BHC collaboration with the Broad Institute of MIT and Harvard. Dr. Puehler has joined the Global External Innovation & Alliances function of BHC in November 2013. Before assuming his current position he has worked for more than 7 years in the Therapeutic Research Group Oncology of BHC in Berlin, Germany as laboratory head with the expertise to devise experimental strategies for the optimization of drug candidates. During that time he served as a project leader in different Lead Generation and Lead Optimization projects and as a pharmacology representative in Clinical Development teams.



• **Kara Bortone**, Head of Company Sourcing, *Janssen Labs, Johnson & Johnson*

As Head of Company Sourcing for Janssen Labs, Kara leads the company recruitment and selection process for Janssen Labs including Janssen Labs San Diego, Janssen Labs @QB3 in San Francisco and Janssen @LabCentral in Cambridge/Boston. In this role, Kara is actively building a pipeline of prospects and driving licensee companies through diligence, selection, and joining Janssen Labs. Kara coordinates with the J&J Innovation Centers and J&J Development Corporation to build opportunities and grow relationships between Janssen Labs companies and potential strategic partners. Kara joins Janssen R&D through Prescience International, where she was Director of Corporate Ventures, primarily focusing on the Janssen Labs project. She has over 10 years' experience in the European and the U.S. biotech sector. Prior to joining Prescience, Kara led the scientific communications and marketing for Belgian-based Galapagos NV at a period when the company grew from 60 to over 800 employees and completed its initial public offering on Euronext. She holds a BS in Chemistry from the University of North Carolina and a PhD in Biochemistry from the University of Texas.



• **Richard Brudnick**, SVP Corporate Development, *Biogen Idec*

Richard joined the company in 2001 and has led numerous major transactions which now represent much of Biogen Idec's late stage pipeline including Tecfidera approved in March 2013. He also conceived and negotiated Biogen Idec's biosimilars joint venture with Samsung as well as recent antisense collaborations with ISIS Pharmaceuticals and Biogen's recent Alzheimer's alliance with Eisai. Before joining Biogen Idec, Richard was CEO of a regional pharmaceutical distribution business which he grew to over \$200 million in annual sales before selling to a strategic buyer, served on numerous industry advisory panels, co-founded two companies, and was a strategy consultant at Bain & Company. He earned his undergraduate and graduate degrees at MIT.

• **Gene Williams**, Founder, *Virtua* 



Mr. Williams is a former SVP at Genzyme, with senior roles integrating commercialization, drug development, and deal making. He is also an entrepreneur, as the founder and director of Adheris, which became the largest company in the patient adherence area. He was previously a strategy consultant at Bain and Corporate Decisions Inc. (a Bain Spin off, now part of Oliver Wyman), where he was co-Head of Healthcare and spent extensive time on speeding and improving the drug development process and on commercialization strategies. Mr. Williams was most recently the CEO of Dart Therapeutics, an Orphan Disease drug development company. Mr. Williams holds a B.A. from Harvard University and an M.B.A. from Harvard Business School.

• **Andrew Perlman**, Managing Director & CMO, *Velocity Pharmaceutical Development*



Andy has had a notable career in drug development, most significantly at Genentech from 1988 to 1993, where as Senior Director of Clinical Research he played a key role in the development, FDA approval and marketing of human growth hormone (hGH, Nutropin). He was also responsible for the development of Genentech's entire portfolio of endocrine drugs and drug candidates. In addition, he also maintained a research lab at Genentech and was a member of the team responsible for evaluation and selection of new therapeutic drug candidates. After Genentech, Andy was one of the first hires at Tularik, a new drug discovery company, where he served as Vice President and then Executive Vice President until 2004, except for a 9-month period in 2002 when he served as CEO of Affymax. While at Tularik, Andy's responsibilities included participating in the selection of promising targets for new drugs and compounds for further development. In addition, he was responsible for clinical trial design and implementation, filing Tularik's first IND and initiating the relevant clinical trials. Later he played an active role in Tularik's business development, investor relations and financing activities, culminating with Tularik's acquisition by Amgen in 2004 for \$1.3 billion.

• **Baiju Shah**, CEO, *BioMotiv*



Baiju R. Shah is Chief Executive Officer of BioMotiv and co-leader of The Harrington Project for Discovery & Development. He has extensive experience in supporting the launch of early-stage biomedical companies. Prior to BioMotiv, Mr. Shah was President and CEO of BioEnterprise, a partnership of Case Western Reserve University, Cleveland Clinic, Summa Health System, University Hospitals, and the BioInnovation Institute in Akron. BioEnterprise is a business formation, recruitment and acceleration initiative that directly assists client companies in securing resources and funding to support their growth, and also serves as a catalyst for major industry initiatives such as new capital sources, translational centers, and real estate projects. During Mr. Shah's decade long tenure, the initiative assisted in the creation, recruitment, and acceleration of more than 110 bioscience companies in Cleveland that collectively attracted \$1.3 Billion in new funding, primarily from venture capital and private equity sources. The initiative's success has been recognized with several national awards and has helped establish the region as a recognized center of bioscience innovation.

• **Dennis Goldberg**, President, *Benu Biopharma*



Dr. Goldberg has 25 years of experience in the pharmaceutical and biotechnology industries, ranging from drug discovery at a Fortune 25 company to chief executive officer of "virtual" biotechnology companies. Dr. Goldberg has served as president, CEO and Founder of Transport Pharmaceuticals, Inc., President, CEO and Founder of neXus therapeutics, inc., a biotechnology management and consulting company, President, CEO and Director of BZL Biologics, a company developing monoclonal antibodies for the treatment of prostate cancer. The BZL antibody technology was licensed by Millennium Pharmaceuticals (NASDAQ:MLNM). Dr. Goldberg was President, CEO and co-Founder of Talaria Therapeutics, which developed the Large Unilamellar Vesicle (LUV) technology. Talaria Therapeutics was acquired by Esperion Therapeutics (NASDAQ:ESPR) less than two years after its formation.

• **Jarrod Longcor**, CBO, *Avillion*

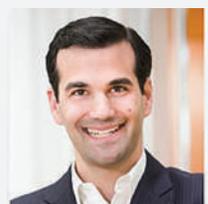


Jarrod Longcor joined Avillion in July of 2014 as Chief Business Officer bringing to the company over 18 years of experience in corporate development, operations and strategic planning. Prior to joining Avillion, Mr Longcor was the Vice President of Corporate Development and head of Operations for Rib-X Pharmaceuticals. In this role, he was responsible for identifying and concluding several critical collaborations for the company and for managing the clinical development of the company's internal development stage programs. This included successfully completing multiple Phase 2 and Phase 1 studies, and initiating the global, pivotal Phase 3 program for the companies lead asset. Prior to Rib-X, Mr. Longcor has held key positions in several small to mid-sized biotech companies. Mr. Longcor received his M.B.A. from the Erivan K. Haub School of Business at St. Joseph's University and a Masters of Medicine from Boston University School of Medicine.



• **Vikas Goyal**, Senior Associate, *SR One* 

Vikas joined SR One in January 2011, after interning with SR One since 2009. Prior to joining SR One, Vikas was a consultant at McKinsey and Co, a co-founder of Extera Partners, and a business development manager at Infinity Pharmaceuticals. Over his career, Vikas has supported business and corporate development activities for nearly 50 large and small public, venture-backed, and angel funded life science companies. Vikas received his BA in Neurobiology from Harvard University, and his MBA in Health Care Management from the Wharton School of the University of Pennsylvania. He is a member of Class 17 of the Kauffman Fellows Society.



• **Jason Hafler**, Director of Investments, *Sanofi-Genzyme BioVentures*

Jason joined Sanofi-Genzyme BioVentures in 2014 with a background in early stage biotech investing and transactions. Prior to SGBV, Jason was the Director of Corporate Development at RaNA Therapeutics, LLC a company co-founded by his previous firm Atlas Venture. While at Atlas, Jason was an Associate in the Life Sciences group and a Board Observer for several portfolio companies. Previously, he was a Flagship Ventures Entrepreneurial Fellow, and consulted for the technology transfer company at the University of Cambridge while performing his doctoral research. Before his time at Cambridge, Jason was an analyst at JSB Partners LP, an investment banking firm, focusing on advisory and business development activities in the life sciences space.



• **Marian Nakada**, Vice President, Venture Investments, *Johnson & Johnson Development Corporation*

Marian Nakada, PhD, Vice President, Venture Investments, Johnson & Johnson Development Corporation (JJDC) handles pharmaceutical venture investments on the East Coast in support of Janssen R&D and is based in Kendall Square in the Johnson & Johnson Boston Innovation Center <http://www.jnjinnovation.com/> in Kendall Square, MA. Previously, Dr. Nakada was Vice President of Strategy & Operations and External Innovation for Johnson & Johnson's Biotechnology CoE, where she helped drive the development and execution of the biotechnology strategy across Janssen R & D. In her role as External Innovation lead, she nurtured many productive partnerships with external partners in the biotech industry and helped build an external innovation network to complement internal research and support the execution of the Janssen R&D Biologics strategy.



• **Mette Agger**, Managing Partner, *Lundbeckfond Ventures*

Mette is a trained biologist from University of Copenhagen, and also holds a MBA: she started out focusing on immunology and molecular biology, and later developed expertise with legal, marketing, financing, organization strategies and management challenges. Today, as Managing Partner, Mette is responsible for Lundbeckfond Ventures portfolio, where she and her team bring capital, expertise and network to the table. Each year Mette and her team evaluate more than 300 life science projects, whereas less than ten of the most promising are added to the portfolio. Currently Lundbeckfond Ventures have an active portfolio of 16 companies ranging from early-, mid-stage development to commercialization.



• **Stephen R. Padgette**, Vice President, R&D Research Strategy, *Monsanto Company*

After obtaining his B.S. and Ph.D. in Chemistry from the Georgia Institute of Technology, Steve joined Monsanto in 1984, focusing on the development of enzymes and genes to confer glyphosate-tolerance to crop plants. Steve is co-inventor of the gene which confers the Roundup Ready® (RR) trait, the most widely-used biotechnology trait in agriculture, and led the FDA and USDA regulatory science safety studies for RR soybean, cotton and canola. Steve assumed his current role in Monsanto's Global Strategy Group in 2011 and has responsibility for technology-rich growth opportunities and Monsanto's corporate venture capital program, including the Monsanto - Atlas Venture Seed Fund Alliance in Cambridge, MA. Steve serves on the Board of Directors of RaNA Therapeutics, Inc., and Preceres, LLC. He also serves as Chair of the External Advisory Board, Georgia Institute of Technology Institute for Bioengineering and Bioscience.



• **Tetsuro Iwata**, Senior Manager, *MP Healthcare Venture Management*

Tetsu Iwata joined MPH in July 2009. Prior to MPH, Mr. Iwata worked in the Business Development and Licensing Department of Mitsubishi Tanabe Pharma Corporation (MTPC). He has extensive experience in the in- and out-licensing of products in cardiovascular, stroke, renal and respiratory disease areas. His previous roles at MTPC include sales and marketing and project management. He has a degree in Pharmaceutical Sciences from the Meiji Pharmaceutical University in Tokyo.



• **Barbara Nelsen**, Founder & CEO, *Nelsen Biomedical* 

Barbara Nelsen, Ph.D. is the founder and CEO of Nelsen Biomedical. Barbara was a partner in Northern Lights Seed Fund, a new venture initiative focused on seeding life science companies in Minnesota. Prior to this, she designed the strategic plan for a major restructuring of the University of Minnesota's Office of Technology Commercialization, which she subsequently joined to lead the turnaround. Barbara has held positions as the Associate Director of Business Development for MGI Pharma, Inc. and as the Director of the Cancer Therapeutics Group at the Austin Research Institute in Melbourne, Australia. Barbara holds both a Ph.D. in molecular biology and an M.B.A. She serves on the board of SpineThera, a biopharma company focused on drug delivery. She is an active angel investor individually, and as part of the Sofia Angel Fund. She also is an advisor to life science start-ups at iPROPEL, part of the Illinois Biotechnology Institute and the Minnesota Angel Network.



• **Bill Whitaker**, Managing Director, Co-Chair Life Science Section, *Golden Seeds*

William Whitaker was for a number of years a practicing cardiologist as well as educator and researcher. He was actively involved in managing a large practice of cardiologists and other subspecialists for a number of years and served as President and CEO for nearly a decade at the end of his active working years. During that time he was involved in the formation of a managed care corporation Cardinal Health Alliance serving as its Vice Chairman until his retirement. The company achieved profitability in year two and subsequently was acquired by the Indiana University Health system. He has long been involved with startup companies and angel investing, and presently focuses much of his activity with Golden Seeds in the Bay Area as well as participating with the Alliance of Angels in Seattle and in fostering syndication through the life science syndication initiative of the ACA.



• **Brian Frenzel**, Member, *Band of Angels*

Brian Frenzel is a private investor and advisor to life science companies. His management experience includes co-founding and serving as CEO at Centaur Pharmaceuticals, a neurodegenerative disease pharmaceutical company (acquired by Renovis, NASDAQ:RNVS), Vesta Medical, a medical device company (acquired by Pfizer, NYSE:PFE), Adeza Biomedical, a specialty diagnostics company (NASDAQ:ADZA, acquired by Cytoc, NASDAQ:CYTC), and co-founder and COO/CFO of Genelabs Technologies, a biotechnology company (NASDAQ:GNLB). Prior to entering the startup company arena, Mr. Frenzel was the Director of Corporate Planning at Syntex Corporation, a Principal at Booz, Allen & Hamilton, a Consultant at the Boston Consulting Group and a Lieutenant in the United States Navy Nuclear Power Program. Mr. Frenzel holds a BS in physics and an MBA from Stanford University.



• **Praveen Tailam**, Managing Director, *TiE Angels Boston*

Praveen Tailam is an investor, mentor, start-up advisor, entrepreneur and business plan competition judge. As a managing director of TiE Angels Boston, Praveen is responsible for all its functions and partnerships. Praveen is focused and passionate about strengthening entrepreneurial ecosystems with knowledge of the changing market trends and engaging investors and thought-leaders with intellectual and investment capital. Prior experience includes Information Technology and Consulting. As an entrepreneur Praveen incorporated Redtail Consulting, a Boston area consulting firm and managed the business from 2006 thru 2012. Praveen was associated with companies in retail, banking and insurance sectors and their IT infrastructure. Prior to being an entrepreneur his direct engagements were in managing and deploying enterprise scale messaging solutions at IBM, Putnam Investments, BCBS & Wellpoint.



• **Stephen M. Nagler**, Executive Director, *MedPro Investors*

Steve Nagler co-founded MedPro Investors, LLC in 2013. MedPro is a rapidly growing organization of healthcare professionals who are accredited investors. MedPro looks to invest in biotech and medical device companies looking to significantly improve the standard of care and demonstrating some degree of clinical efficacy. Mr. Nagler is also the Founder and Chairman of TriState Ventures, which was active in angel investing for over 20 years. TriState now assists emerging companies in securing institutional investments and corporate partners. He is also a Partner in the law firm, Eaton & Van Winkle LLP.

• **Steve Perrin**, CEO & CSO, *ALS Therapy Development Institute* 



Dr. Steven Perrin is currently the Chief Executive Officer and Chief Scientific Officer at the ALS Therapy Development Institute (ALS TDI) in Cambridge, MA. He earned his Ph.D. at Boston University Medical Center studying the transcriptional regulation of genes during adipocyte and myocyte differentiation. Steven moved into the pharmaceutical industry in 1997 holding positions at the Hoechst-Ariad Genomics Center, Aventis Pharmaceuticals and more recently as Director of Molecular Profiling at Biogen Idec. Steven joined ALS TDI in 2007 as part of historical collaboration between the Muscular Dystrophy Association, Augie's Quest and ALS TDI to develop effective therapeutics for ALS patients. Since joining ALS TDI Steven has spearheaded the development of computational biology capabilities and information management systems to more clearly understand the molecular mechanisms associated with disease onset and progression in neurodegenerative diseases.

• **Annette Bakker**, President & CSO, *Children's Tumor Foundation*



Annette Bakker, the Children's Tumor Foundation's President and Chief Scientific Officer, holds a PhD in cell biology from the University of Antwerp. Her past experience includes serving as Oncology Group Leader at Janssen Pharmaceutica, and postdoctoral fellowships at Yale University and La Salpetriere, Paris. Most recently, Dr. Bakker lived in Siena, Italy and served as the Oncology Head for Siena Biotech, where she created an oncology program from the ground up and managed a large oncology research initiative at the University of Verona. Dr. Bakker's research has been internationally recognized by more than 30 peer-reviewed papers, patents, and awards, and she has extensive experience liaising and negotiating with biotechnology and pharmaceutical companies.

• **Joe Camaratta**, Board Member, Founders Affiliate, *American Heart Association*



Joe serves on the Board of Directors of the American Heart Association, Founders Affiliate and is a past Committee Member for the American Heart Association's Science and Technology Accelerator. He was a Business Advisor for the University Science Center QED Program and is currently a Partner with Novatorium, a business incubator and provider of venture capital to companies in the health and wellness sector. Joe also serves as General Manager of Category Solutions and Marketing for GE Healthcare, where he has built an organization that has become a highly valuable segment of the business, with a revenue pipeline approaching \$100 million in just 18 months. He is one of a handful of marketing experts selected within the company to examine the corporate-wide marketing process, find commonality, and strengthen the overall global marketing strategy and best practices. He brings extensive experience in product development and launch, as well as business development and customer focus in a range of business environments, including startup, turnaround and expansion situations.

• **Monica Gow**, Executive Director, *Wake Up Narcolepsy*



Monica Gow, Executive Director & Co-Founder, oversees strategic implementation of the WUN mission. She has 10 years of experience in the insurance field, is a certified elementary school teacher, and is the mother of three children. Monica and her husband, David, were motivated to bring awareness and education to the narcolepsy community when their son was diagnosed in 2008. In 2010, 2011 and 2012, Monica led the Wake Up Narcolepsy Boston Marathon team, running with speed and dedication, and raising remarkable awareness and research funds.

• **Steven Young**, President & COO, *Addario Lung Cancer Medical Institute*



Steven Young assumed the role of President & Chief Operating Officer of the Addario Lung Cancer Medical Institute in September 2008. He has nearly 20 years experience in clinical and laboratory research and most recently served as the Executive Director of the Multiple Myeloma Research Consortium (MMRC), a non-profit corporation based in Connecticut that developed and implemented novel biorepositories, data systems, and scientific cores linking investigators and clinicians from academia, the community, and the biopharmaceutical industry. Prior to his position with the MMRC, Mr. Young directed the development and successful launches of several clinical research for-profit business models and served as Director of National Institutes of Health-funded General Clinical Research Centers at Mount Sinai School of Medicine and Cornell University College of Medicine, both in New York.



• **Bill Brah**, Founder & Executive Director, *UMass Venture Development Center* 

Bill has played an integral role on the University of Massachusetts economic development team, responsible for the emergence of the university as a national leader in research, development and technology transfer. Since 2000, University of Massachusetts income from technology licenses and spin-off companies has increased to place the university among the top 10 in the nation. Research expenditures also have been growing at a rate that significantly exceeds the national average. This growth is a result of a multi-year, multi-faceted effort by the economic development team to expand the University's role as a Massachusetts innovation engine. During this period, Bill Brah served as a special assistant to the vice president of economic development in the president's office, then came to the Boston campus as assistant vice provost for research and created the Venture Development Center, an award winning life sciences incubator, which he now heads. In the past 18 months, startup companies at the center have raised over \$35M in seed financing, the best results in Boston. Bill began his career at the National Oceanic and Atmospheric Administration. He earned a master's degree in business administration and oceanography from the Mays School of Business at Texas A&M University.



• **Alejandra Paredones**, CEO & Founder, *BSI Capital Group*

Ms. Paredones started off her career with Lighthouse Realty in San Diego, California where she executed acquisitions and rentals of office buildings, residential & commercial, and managed real estate portfolio for USA and Mexico institutional clients. During that time, she also worked in the legal and international affairs area for the OAS (Organization of American States), in Washington DC headquarters. Additionally, she worked as an advisor for the Hillary Clinton presidential campaign. Being successful in the real estate field. Ms. Paredones declined numerous offers from Wall Street firms, and decided to engage in other opportunities of her own, by founding in 2011 BSI Capital. Ms. Paredones has a B.S. in political science from Point Loma Nazarene University and graduate studies in International Affairs & Public Policy from Georgetown University.



• **Christopher de Souza**, Director, *Broadview Ventures*

Christopher DeSouza, PhD, shares responsibility for the day-to-day operations of Broadview Ventures, including business development strategy, identification and screening of new investment opportunities, negotiation of partnering terms and deal structure, as well as portfolio company board involvement. Christopher started his pharmaceutical career at Novartis where he was a senior scientist in the Metabolic and Cardiovascular Diseases group and then Director of Strategic Alliances with responsibilities for the therapeutic area strategy, business development and alliance management. After Novartis, Christopher was VP of Business Development at SkyePharma US Inc, a drug delivery company, where he was responsible for out-licensing SkyePharma's clinical assets and drug delivery technologies. Christopher also founded a business development consulting practice with several clients including JSB-Partners, Diagnostics For All and Metaome. Christopher received an MBA from Rutgers University and a PhD in physiology from Louisiana State University. He completed his post-doctoral training at "The Upjohn Company" and the Joslin Diabetes Center/Harvard Medical School.





• **Melissa Krauth**, Principal, *Claria Bioscience* 

Melissa Krauth brings over 20 years of biopharmaceutical experience to Claria Bioscience. Most recently, she spent eight years as a senior executive with Reata Pharmaceuticals with responsibility for company and product-level strategies and operations. During her tenure, the company grew from seven to 200 employees, and from nominal to \$3 billion in value. Prior to that, Melissa spent over ten years as a strategy consultant to executives at top pharmaceutical and biotech companies, first with Accenture and then with her own firm. She helped solve a variety of business problems across all company functions but was particularly drawn to the drug development and early commercialization phases where significant value is created. Melissa is an honors graduate from Rice University with a degree in Biochemistry. She received her MBA in Health Care Management and Strategic Management from the Wharton School of the University of Pennsylvania.



• **Meredith Fisher**, Director & Partner Investments, *Private Investment Office*

Meredith Fisher currently serves as a Director, Partner Investments for the family office of a Boston area hedge fund. Her previous roles include serving as Head of Business Development at Ginkgo BioWorks, a synthetic biology company and as Senior Director of Technology and Business Development at Enlight Biosciences, a Boston-based venture creation company established in partnership with major pharmaceutical companies. Meredith completed her MBA at the MIT Sloan School of Management and her PhD at Harvard University in molecular microbiology. She received her undergraduate degree from Mount Holyoke College.



• **Todd Holmes**, Director, *Gurnet Point Capital*

Todd joined Gurnet Point Capital in September 2013. He is a member of the investment team focusing on sourcing, due diligence, financial analysis, and active management of portfolio companies. Todd joined Gurnet Point Capital from Third Rock Ventures, an investment fund focused on company building in the life sciences space. Todd previously held investment roles with BVF Partners L.P., a biotechnology-focused public/private investment fund, and SR One, GlaxoSmithKline's venture arm. He began his career as a member of the life sciences and technology lending practices at SVB Financial Group. Todd holds an MBA from the Wharton School of Business, University of Pennsylvania and a BA in Economics from Colgate University.



• **Rick Berenson**, CEO, *Thermalin Diabetes* 



Rick has been leading organizations and developing practical, break-through strategy for more than twenty years. He has been CEO or COO at 9 startups –brought in by the investors on an interim basis to effect a new strategic direction. Rick has worked across a broad range of industries and can master new technologies and markets with speed –letting him get right to work addressing the fundamental business issues which otherwise keep you from succeeding. Rick began his career at AT&T Bell Laboratories as a member of technical staff where he helped launch internal ventures. He then spent several years at software startups in the Boston area before joining McKinsey & Company as a management consultant. Subsequently, Rick has been CEO of ActivBiotics (early stage biotech), Banton Precision Wood Products (consumer products manufacturer), NewSphere (knowledge management software), Student.Com, Inc. (new media), and TVGrid (technology for the entertainment industry). He has also served as COO at ChannelHealth.Com (healthcare information and services), Morpace Pharma Group (medical market research), and AltiComm (telecom). Rick has been president of Alliance Management Consultants-US and, most recently, a senior partner at Monadnock Associates. Rick received a JD-MBA from Harvard Business and Law Schools in 1984 and is a graduate of Harvard College.

• **Fred Colen**, President & CEO, *BeneChill*



Fred Colen has over 30 years' experience in the field of medical technology, and has held various senior management roles at Boston Scientific Corporation over a period of more than ten years. From 2006 to 2010, he served as Executive Vice President of Operations and Technology, then as President, of the Cardiac Rhythm Management (CRM) Group. He joined Boston Scientific as Vice President of Cardiovascular Research and Development for Scimed Life Systems, the company's cardiovascular division. He was rapidly promoted to Corporate Senior Vice President and Chief Technology Officer, where he directed research, technology, and product development for the entire company. Most recently, Mr. Colen has been acting as a consultant to venture capitalists specializing in medical technology, advising on early investment in emerging medical device technologies.

• **Gabor Bethlendy**, CCO & Founder, *Parabase Genomics*



Gabor brings over 20 years of expertise from both academia and industry in the areas of genomics, sales, and strategic business development. He has always been involved in building labs and businesses from the ground up with novel technologies. Gabor has a proven track record of success with premier companies in the microarray, targeted sequencing, and diagnostic spaces, including Agilent Technologies, NimbleGen, and Roche Diagnostics. Gabor holds a BS in Biochemistry from the University of Rochester and a Masters degree from Syracuse University.

• **Michael Tippie**, CEO, *TomegaVax*



Michael brings broad life science expertise to TomegaVax, specifically with operations and venture financing. He was instrumental in facilitating acquisitions, public offerings and venture funding at six early-stage companies spanning the therapeutics, diagnostics, life science tools, health care services and medical devices markets. Michael has Bachelor of Arts and Master of Science degrees from Reed College and the University of Washington, respectively, both in Chemistry, as well as an MBA from the Sloan School at MIT.

• **Richard Gauthier**, Head of Business Development, *Microbiotix*



Mr. Gauthier joined Microbiotix as consulting Head of Business Development in 2009 and is responsible for the company's business and corporate development activities. Mr. Gauthier is a 28-year veteran of the biopharmaceutical industry and was most recently Vice President of Business Development at DiagnoCure. Mr. Gauthier has previously held business/corporate development roles at BioChem Pharma, business development/finance roles at ICN (now Valeant) and started his career at Sterling Drug. Mr. Gauthier received a Bachelor of Science degree in Microbiology and Immunology and an MBA from McGill University.

• **David Sandak**, Vice President, Strategy & Research, *Accelerate Brain Cancer Cure* 



David Sandak is Vice President of Strategy & Research at Accelerate Brain Cancer Cure, a venture philanthropy that invests in translational brain tumor research. Since brain cancer affects a relatively small portion of the population, David and his team work in the early stages of the discovery and development pipeline in order to "buy down the risk" to speed progress of innovative new treatments to the clinic. David manages the organization's academic research grants and leads Accelerate Brain Cancer Cure's seed investment fund, which has backed companies such as Agios and Tocagen. He is currently working to launch a social enterprise to advance genomic analysis for cancer patients. With his corporate, government and non-profit management background, David is keenly adept at forging collaborative partnerships between researchers from academia, government and bio-pharmaceutical companies. Prior to Accelerate Brain Cancer Cure, David worked as a policy analyst in Washington.

• **Benjamin Seckler**, Founder & President, *Charley's Fund*



Benjamin Seckler, MD, is President of the Board of Directors of Charley's Fund, a dynamic medical research nonprofit he co-founded with his wife Tracy in 2004. Charley's Fund's mission is to accelerate the development of new treatments for Duchenne muscular dystrophy (DMD) by finding and funding the science that represents the best shots on goal to save their son and thousands of other boys with DMD. Under his leadership, Charley's Fund has committed more than \$25 million to the advancement of new Duchenne therapies, investing in both academic and industry efforts and co-founding a novel biopharmaceutical company to advance DMD assets, Akashi Therapeutics. Dr. Seckler is a partner in a private radiology practice where he specializes in musculoskeletal and MR imaging. He earned his AB from Harvard College and MD from The Mount Sinai School of Medicine. He completed his residency and fellowship at Massachusetts General Hospital, Harvard Medical School.

• **Howard Fillit**, Executive Director & CSO, *Alzheimer's Drug Discovery Foundation*



Howard Fillit, MD, a geriatrician, neuroscientist and leading expert in Alzheimer's disease, is the Founding Executive Director and Chief Science Officer of the Alzheimer's Drug Discovery Foundation. Dr. Fillit has had a distinguished academic medicine career at the Rockefeller University and the Mount Sinai School of Medicine where he is currently a clinical professor of geriatrics, medicine and neuroscience. From 1995-1998, he was the corporate medical director for Medicare at New York Life, providing program leadership for over 125,000 elderly people in several regional US markets. Throughout his career, Dr. Fillit has maintained a limited private practice in New York City in consultative geriatric medicine with a focus on Alzheimer's disease. He has also served as a consultant to pharmaceutical and biotechnology companies, health care organizations and philanthropies. He has authored or co-authored more than 300 scientific and clinical publications, and is the senior editor of the leading international Textbook of Geriatric Medicine and Gerontology. Dr. Fillit has received several awards and honors including the Rita Hayworth Award for Lifetime Achievement.

• **Keting Chu**, VP, Research TAP, *The Leukemia & Lymphoma Society*



Responsible for the Therapy Acceleration program at LLS. Before joining LLS, Dr. Chu was the CEO of Mission Therapeutics and the Co-Founder, President and CEO of DigitAB, Inc before Mission. Prior to co-founding DigitAB, Dr. Chu was the co-founder and CEO of BioCubed Corporation, Vice President of Biology and head of R&D at FivePrime Therapeutics since the funding of FivePrime and the head of Immunotherapy and Antibody Therapeutics Division at Chiron Corporation, where she engaged in preclinical developments of protein, DNA-based, and small molecule therapeutics for cancer and inflammatory diseases. Dr. Chu received her MD in Sun Yat-sen Medical University specialized in infectious diseases in China, Ph.D In Microbiology and Immunology at University of California at San Francisco (UCSF), and conducted her postdoctoral training at Cardiovascular Research Institute at UCSF.

• **Salvatore La Rosa**, Senior Director of Research and Development, *Children's Tumor Foundation*
Salvatore La Rosa is currently Senior Director of R&D at the Children's Tumor Foundation a non-profit organization dedicated to finding effective treatments for neurofibromatosis (NF). Leveraging on his expertise on the drug discovery process, he is coordinating the effort of the NF therapeutic consortium for preclinical screening of compounds and the Synodos project recently lunched for NF2. Before joining the Foundation he worked for various biotech companies around Europe.



• **Colin Widen**, CEO, *Boston Innovation Capital* 

Colin Widen is a seasoned executive with 25 years of sales, trading and portfolio management experience in major investment banks. In 2001, Colin left the institutional world and founded W.A.M. Asset Management, a private equity fund of funds that focused on SBIC private equity funds. After selling the firm to a larger FoF, Colin joined Deutsche Bank where he led a team providing consulting services about alternative asset allocation strategies to family offices and smaller endowments and foundations. Colin is registered with FINRA and holds Series 7, 24, and 63 licenses. His specialties include reconstructing HF portfolios, originating structured products and analysing private equity holdings.

• **Adam Cutler**, Managing Director, *Trout Group*

Mr. Cutler joined the Trout Group in 2012, after 12 years as a biotechnology equity research analyst. Most recently, he was a Director at Credit Suisse, where he led the firm's small and mid cap biotechnology research effort. Prior to Credit Suisse, Adam had been a Managing Director at Canaccord Genuity, a Director at JMP Securities, and an Associate Analyst at Banc of America Securities. In 2011, Adam was recognized as the #1 biotechnology analyst in the Wall Street Journal's "Best on the Street" ranking. Adam previously worked at The Frankel Group, developing strategic plans and marketing initiatives for companies and advising venture capitalists on early-stage life sciences investments. He began his career as part of Ernst & Young's healthcare consulting practice. Adam holds a Bachelor of Arts degree in economics from Brandeis University, where he minored in law, medicine and health policy. He also holds Series 7, 63 and 79 securities licenses.

• **Dan Ross**, CEO, *IMS Health Capital*

Dan leads a diverse team that supports and advises life sciences companies in their efforts to find partners, license assets, negotiate terms, and ultimately, move their exciting science more rapidly to the patient. He specializes in creating and programming complex financial, economic and "go/no go" models, valuing early-stage research opportunities, and assisting life sciences companies with business planning, partnership and collaboration negotiations, and mergers and acquisitions. He has experience in the therapeutic areas of oncology, orphan diseases, metabolism/obesity, infectious disease, neurology, women's health and pain management. Dan received an MBA from Stanford University's Graduate School of Business and earned his bachelors degree from San Diego State University in Business Administration with an emphasis on Management.

• **John Cullity**, Partner, *Torrey Partners*

John has held management positions in the pharmaceutical industry over a 10 year period. Most recently he was Senior Director of Business Development at sanofi-aventis Pharmaceuticals in Bridgewater, New Jersey where he coordinated sanofi-aventis' business development activities in oncology, diabetes, CNS and rheumatology. During his tenure, John identified assets leading to transactions with net value of approximately \$3 billion. Building on his considerable interest in the venture capital and private equity sectors, John established working relationships with more than 20 leading US-based life science venture and equity firms. From 2004-2007, Dr. Cullity led sanofi-aventis' strategic pricing department assuming responsibility for price management of the company's \$US15 billion market portfolio including brands such as Plavix, Lovenox, Ambien, Eloxatin, Taxotere and Lantus.

• **Paul Papi**, Director, Investment Banking, *Freedom Investors Corporation*

Mr. Papi is Director, Investment Banking for Freedom Investors Corp. His role is new business development where he has extensive experience as an entrepreneurial senior executive. His 33 years of demonstrated success in the life science, investment banking, general management, sales and marketing leadership, and product development make him a valued member of the team. His high-integrity and passionate leadership help him in developing strong customer relationships and building top-performing sales and operational teams. Having spent 28 years working for three division of a large life science company he understands the rigors of getting through the FDA and balancing the cash flow requirements for funding the clinical trial process.

Mr. Papi holds a Series 7, Series 63 license. He is a key member of the broker dealers division specializing in institutional equity raises, corporate development, mergers and acquisitions. Member FINRA, SIPC, MSRB. Mr. Papi offers solutions for conducting a securities business in a transparent and fully compliant environment.



• **Bernadette Adamo**, Director, Northeast Healthcare/Life Sciences, *Silicon Valley Bank* 

Bernadette has been with Silicon Valley Bank since 2003. For almost 10 years, she has been on SVB's Northeast Life Sciences / Healthcare team. Prior to joining this team, Bernadette worked on SVB's Venture Capital and Private Equity Services team. From 2001 to 2003, she worked in the International Finance Division at Continental Airlines (now United Airlines). Other prior experience was at Fleet Bank (now Bank of America). Bernadette received a BA from the College of the Holy Cross, and an MBA from Georgetown University's McDonough School of Business.



• **Jayson Punwani**, Associate, *Pappas Ventures*

Jayson Punwani joined Pappas Ventures in 2011 and is responsible for evaluating investment opportunities, performing due diligence and monitoring portfolio positions. He is currently a board observer at Balance Therapeutics, CardioDx, CoLucid Pharmaceuticals and Lumena Pharmaceuticals. Prior to joining Pappas, Jayson conducted research in signal transduction pathways as a postdoctoral fellow at UNC-Chapel Hill. He also worked at the Office of Technology Development at UNC, where he developed and executed commercialization and licensing strategies for life science technologies.



• **Jerel Davis**, Operating Partner, *Versant Ventures*

Jerel joined Versant from McKinsey & Company where he was an Associate Principal. During his six years with McKinsey, he advised healthcare corporations in pharmaceuticals, biotechnology, medical device, and molecular diagnostics. He has worked in a number of healthcare markets globally including the US, Europe, China, Russia, and India. Jerel was a post doctoral researcher at Stanford University until 2005 and a researcher at Amgen from 1999-2000. Jerel is currently a board observer at Inception and Quantical. Jerel received a PhD in Biological Sciences from Stanford University where he studied Genomics and Population Genetics. Jerel earned a BS in Biology and Mathematics from Pepperdine University.



• **Kiran Reddy**, Associate Partner, *Third Rock Ventures*

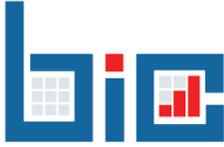
Kiran Reddy joined Third Rock Ventures as a Senior Associate in 2008. He was promoted to principal in 2010, and then promoted to Associate Partner in 2013. As an Associate Partner, Kiran supports and manages various portfolio companies in addition to focusing on new company formation and due diligence. He was actively involved in the building and launch of Foundation Medicine and SAGE Therapeutics, and has been a member of the Partner Development Team. In addition, Kiran has served as a Board Observer for Alnara Pharmaceuticals, Rhythm Pharmaceuticals, and PanOptica.

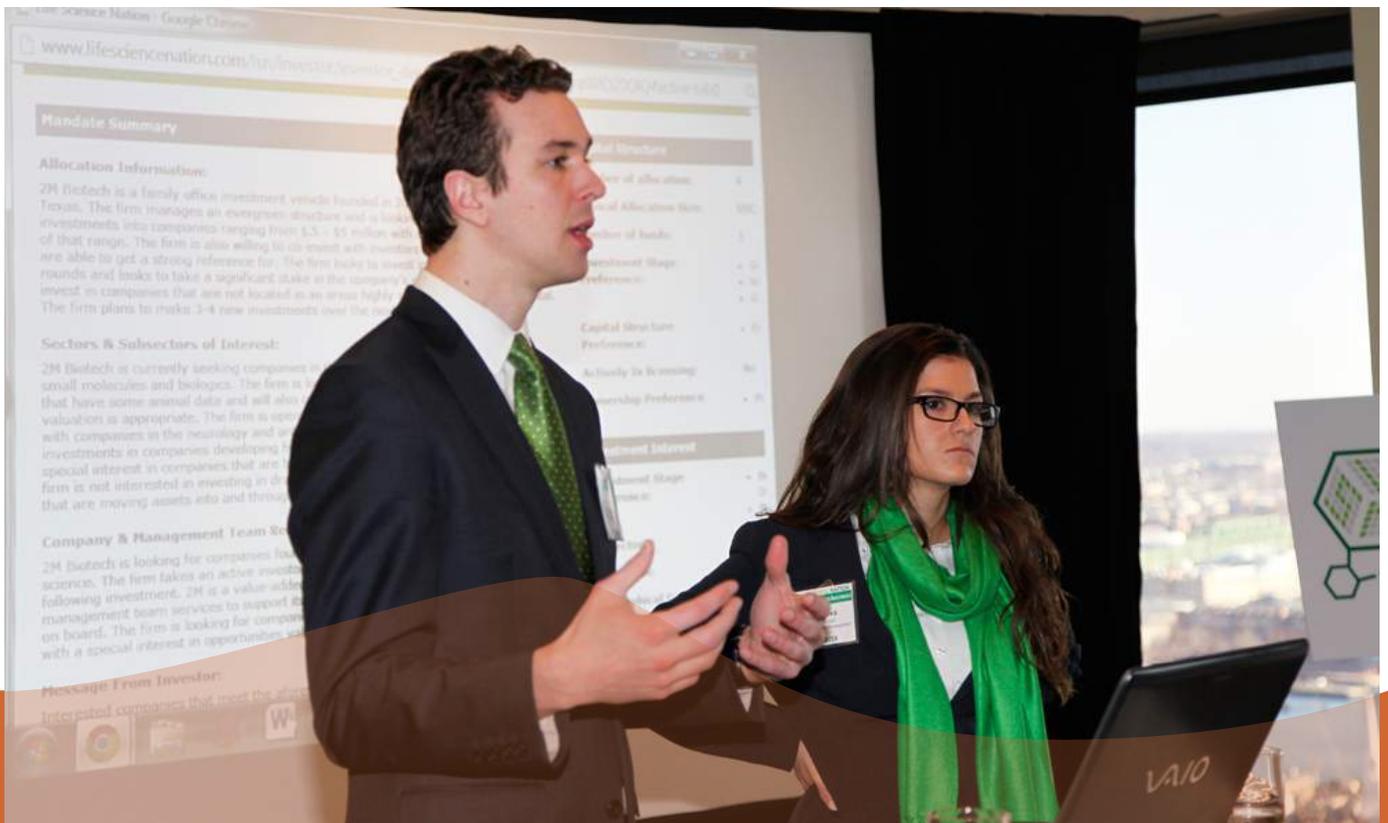


• **Tom Needham**, Managing Director, *Synthesis Capital*

Tom Needham has spent the last 20 years working in healthcare and the biopharmaceutical industry and has focused on life science venture capital investing since 2002. Mr. Needham is a co-founder of Synthesis Capital, where he focuses on investments in private companies in the biopharmaceutical and medical technology industries. From 2002 to 2007, he was a Principal at the global private equity firm Advent International as a member of the healthcare and life sciences venture deal team. His responsibilities include sourcing, evaluating and managing portfolio company investments across the HCLS II and HCLS III funds. Over this time he has had Board and investment experience working on Astex Pharmaceuticals (Nasdaq:ASTX, acquired by Otsuka), Enanta Pharmaceuticals (Nasdaq:ENTA), MDEverywhere (acquired by Marlin Equity Partners) and Sirion Therapeutics (sale to Alcon and Bausch & Lomb). Prior to joining Advent, Mr. Needham was Vice President, Business Development at GPC Biotech, AG (FSE:GPC/Nasdaq:GPCB) with senior management responsibilities for U.S. corporate and business development, in-licensing and out licensing. Prior to this, he served as Vice President of Business Development at Mitotix, Inc, an oncology drug discovery company that included Advent International as one of its venture investors. As a member of the senior management team, Tom worked to merge Mitotix with GPC Biotech and played an active role in the combined company's IPO in 2000.



Track 3	Presenters	
<p>9:00 - 9:50 AM</p> <p>FUNDRAISING BOOTCAMP</p>		<ul style="list-style-type: none"> • Danielle Silva, VP of Business Development • Jack Fuller, Director of Business Development
<p>10:00 - 10:50 AM</p> <p>BOSTON INNOVATION CAPITAL</p>		<ul style="list-style-type: none"> • Colin Widen, CEO
<p>1:00 - 1:50 PM</p> <p>THE LIFE SCIENCES LEGAL LANDSCAPE</p>		<ul style="list-style-type: none"> • Richard B. Smith, Partner • Robert H. Cohen, Partner • Todd Finger, Partner
<p>2:00 - 2:50 PM</p> <p>BRANDING & MESSAGING</p>		<ul style="list-style-type: none"> • Dennis Ford, Founder & CEO • Alejandro Zamorano, VP of Business Development

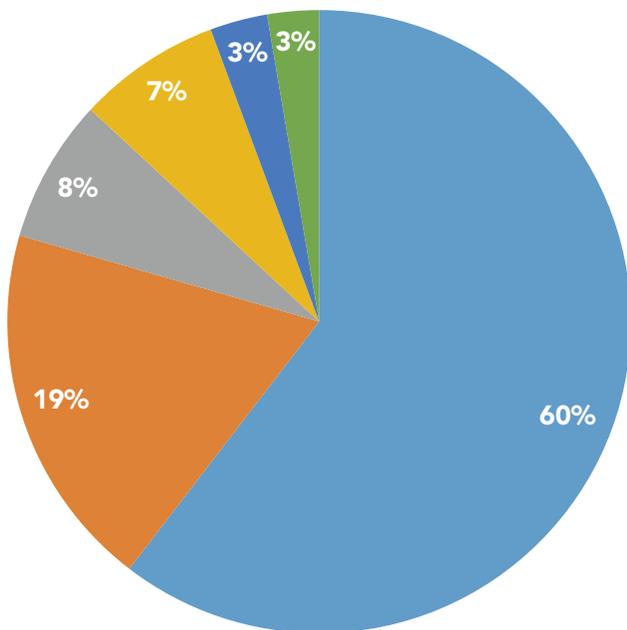




RESI provides a partnering forum for all stakeholders in the early stage life science world to reach out to others and build the relationships that will carry new technologies towards commercialization.



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- Biotech/Medtech & Service provider
- Investor & Investor
- Service provider & Investor
- Service provider & Service provider
- Biotech/Medtech & Biotech/Medtech

RESI INNOVATION CHALLENGE



We welcome you to participate in the RESI Innovation Challenge!

The RESI Innovation Challenge is a virtual investment contest, and the investor is you!

As you explore the State Street Pavilion, you will encounter 32 RESI Innovators showcasing their technology via poster displays throughout the RESI Exhibitor Forum.

Inside your RESI attendee badge, you will find three RESI Cash tokens that you can use to 'invest' in the most promising RESI Innovators. Take a look around this collection of cutting-edge life science technology, and leave your RESI Cash with the entrepreneurs that most inspire you.

Prizes for the RESI Innovators who receive the most RESI Cash investment will be awarded during the cocktail reception at the end of the day. Also, the winners will be featured in our RESI newsletter recap that will go out to LSN's 20,000 newsletter readership.

RESI INNOVATION CHALLENGE



RESI Innovators



Easel 1



Easel 2



Easel 3



Easel 4



Easel 5



Easel 6



Easel 7



Easel 8



Easel 9



Easel 10



Easel 11



ORIG3N
Easel 12



Easel 13



Easel 14



Easel 15



Easel 16



Easel 17



Easel 18



Easel 19



Easel 20



Easel 21



Easel 22



Easel 23



Easel 24



Easel 25



Easel 26



Easel 27



Easel 28



Easel 29



Easel 30



Easel 31



Easel 32

EXHIBITING COMPANIES



Exhibiting Companies



Table 1



Table 2



Table 3



Table 4



Table 5



Table 6



Table 7



Table 8



Table 9



Table 10



Table 11



Table 12



Table 13



Table 14



Table 15



Table 16



Table 17



Table 18



Table 19



Table 20



Table 21



Table 22



Table 23



Table 24



Table 25



Table 26



Table 27



Table 28



Table 29

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The Advanced Medical Technology Association (AdvaMed), is a trade association that leads the effort to advance medical technology in order to achieve healthier lives and healthier economies around the world. AdvaMed represents 80 percent of medical technology firms in the United States and acts as the common voice for companies producing medical devices, diagnostic products and health information systems. Our members produce nearly 90 percent of the health care technology purchased annually in the United States and more than 40 percent purchased annually around the world. AdvaMed's member companies range from the largest to the smallest medical technology innovators and companies.



The BIO International Convention is hosted by the Biotechnology Industry Organization (BIO). BIO represents more than 1,100 biotechnology companies, academic institutions, state biotechnology centers and related organizations across the United States and in more than 30 other nations. BIO members are involved in the research and development of innovative healthcare, agricultural, industrial and environmental biotechnology products. BIO performs many services for members, but none of them are more visible than the BIO International Convention. BIO works throughout the year to create a policy environment that enables the industry to continue to fulfill its vision of bettering the world through biotechnology innovation.



Be it lack of medical breakthroughs, limited resources, or restrictive policies that are stalling progress, faster progress by educating stakeholders about the barriers, amplifying solutions that could pave the way to progress, and creating opportunities for key leaders to come together and get things done. FasterCures has a number of high-impact programs that are laser-focused on improving the medical research system because we firmly believe that each life saved by preventing disease and developing new cures is priceless.



McDermott Will & Emery is a premier international law firm with a diversified business practice. Numbering more than 1,000 lawyers, we have offices in Boston, Brussels, Chicago, Düsseldorf, Frankfurt, Houston, London, Los Angeles, Miami, Milan, New York, Orange County, Paris, Rome, Seoul, Silicon Valley and Washington D.C. Further extending our reach in Asia, we have a strategic alliance with MWE China Law Offices in Shanghai. Our firm has more than 75 years of experience serving a broad range of client interests. We understand the issues faced by corporate decision makers because many of our lawyers have held key government and in-house positions. We understand how economic, social and political issues affect operations because our lawyers have navigated the complex business and regulatory environment themselves.



Medmarc is the leading expert in the products liability risks facing medical technology and life science companies. Medical technology and life sciences companies are vulnerable to a variety of products liability risks that are unique in their industry. We understand these risks and specialize in providing insurance and risk management solutions designed to respond to the industry's particular needs. To protect against all of your business risks, we partner with The Hartford and Biomedic-Insure to offer additional lines coverage. Medmarc was founded by the industry in 1979. We are the permanent solution to the volatile products liability insurance market.



Banking the world's most innovative companies and exclusive wineries, SVB's diverse financial services, knowledge, global network, and world class service increase its clients' probability of success. With \$23 billion in assets and more than 1,600 employees, SVB provides commercial, international and private banking through 34 locations worldwide. Forbes Magazine ranks the organization among America's Best Banks and Fortune considered SVB one of the best places to work.



Venture Valuation specializes in independent assessment and valuation of technology-driven companies in growth industries, such as the Life Sciences (Biotech, Pharma, Medtech), ICT, high-tech, Nanotech, Cleantech and Renewable energy. In addition to valuation products, Venture Valuation offers high quality, focused information services. Through its focus and unique position, VV strives to fulfill and surpass its customer needs and add value to the partnership. Clients include investors, companies and development agencies.

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BioPartner UK is the independent, accredited trade organization that promotes international partnering for trade, investment and collaborations with UK life science enterprises. BioPartner's UK Delegations promote the UK presence at international conferences. We work with conference organizers, in-country agencies and overseas networks to provide the best business opportunities for our members and UK companies travelling with outward delegations. BioPartner also provides access to government grants and entry fee discounts for all UK-based organizations.



Lamar Advertising is the nation's leading out-of-home advertising company. We specialize in out-of-home advertising and provide solutions for our customers in the form of Billboards, Digital, Transit and Highway Logo Signs. Founded in 1902, Baton Rouge-based Lamar has a broad corporate reach with over 200 locations across the United States, Canada and Puerto Rico. In addition, Lamar has 28 locations devoted to the highway logo sign business. This network provides clients with local market insight, as well as the services provided by a firm on a national scale.



McGuireWoods is a strong, well-respected and expanding firm with a legacy reaching back more than 175 years. This legacy is a testament to our lawyers' experience across business and industry, as well as our consistent ability to deliver an excellent legal product – efficiently and at a fair price. Some of our clients have been with us for nearly 50 years, which speaks to the level of service we provide and the mutual loyalty we engender. McGuireWoods has more than 900 lawyers in 19 offices, and our lawyers speak 35 languages. We cross borders, practices and industries in the U.S., UK, Belgium and around the world, collaborating with colleagues and managing resources in 128 countries.



Everything Sweden Bio do is based on the best member benefits. We have three annual events: the annual meeting followed by a conference with a focus on political and social issues that affect the industry in May, Nordic Life Science Days, the largest Nordic partnering conference for the global life science industry in September, and finally SwedenBIO-summit where the focus is on good examples, inspiration and networking in December.



Swissnex is a network with nodes in the world's most innovative hubs, where the future is being shaped. The consulate takes an active role in strengthening Switzerland's leadership as a world-class location for science, education, and innovation. Its core value lies in its ability to strengthen Switzerland's profile as a nation of leading-edge research, quality, innovation, and openness to connect scientists, researchers, entrepreneurs, policy-makers, and thought leaders with inspiring peers and new ideas on either side of the globe, and to facilitate academic programs, global innovation strategies, and knowledge exchange.



We are an independent, nonprofit organization focusing on mammalian genetics research to advance human health. Our mission is to discover precise genomic solutions for disease and empower the global biomedical community in the shared quest to improve human health. Our more than 1,500 employees located in Bar Harbor, Maine, Sacramento, California, and Farmington, Connecticut. Along with our research we provide scientific resources, techniques, software and data to scientists around the world. We breed and manage colonies of mice to supply other research institutions and laboratories.



The Massachusetts Life Sciences Center (MLSC) is an investment agency that supports life sciences innovation, research, development and commercialization. The MLSC is charged with implementing a 10-year, \$1-billion, state-funded investment initiative. These investments create jobs and support advances that improve health and well-being. The MLSC offers the nation's most comprehensive set of incentives and collaborative programs targeted to the life sciences ecosystem. These programs propel the growth that has made Massachusetts the global leader in life sciences. The MLSC creates new models for collaboration and partners with organizations, both public and private, around the world to promote innovation in the life sciences.



In 2009, we opened the Venture Development Center and began inviting exceptional entrepreneurial teams to join us. VDC helps startup teams achieve a funding milestone faster and at lower risk. We are proud to have launched some of the best startups anywhere. They have a 93% fundraising success rate, averaging \$4,447,386, the top results in Boston. We are also proud to have brought innovation and entrepreneurship to our own university.

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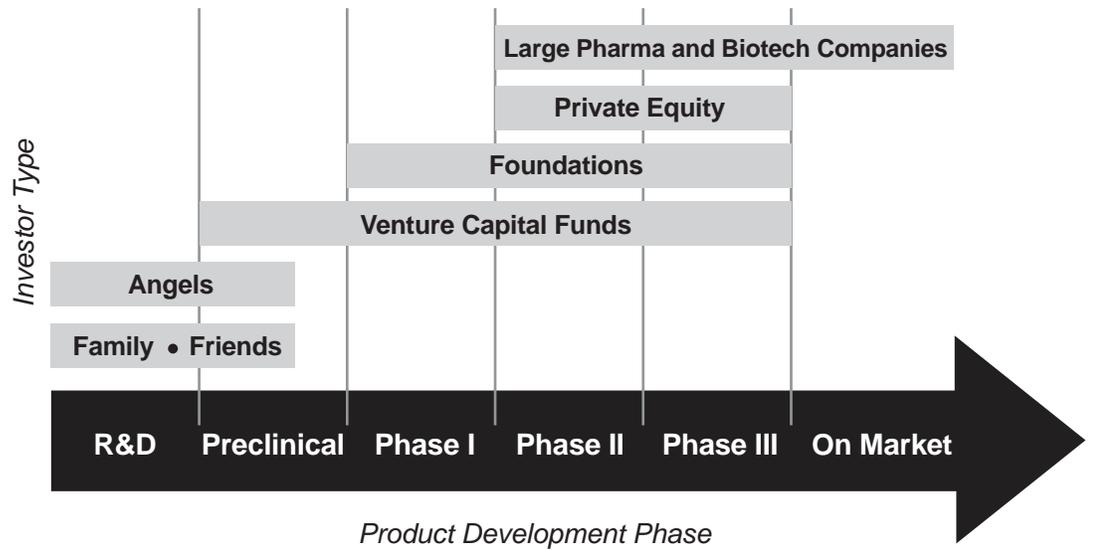
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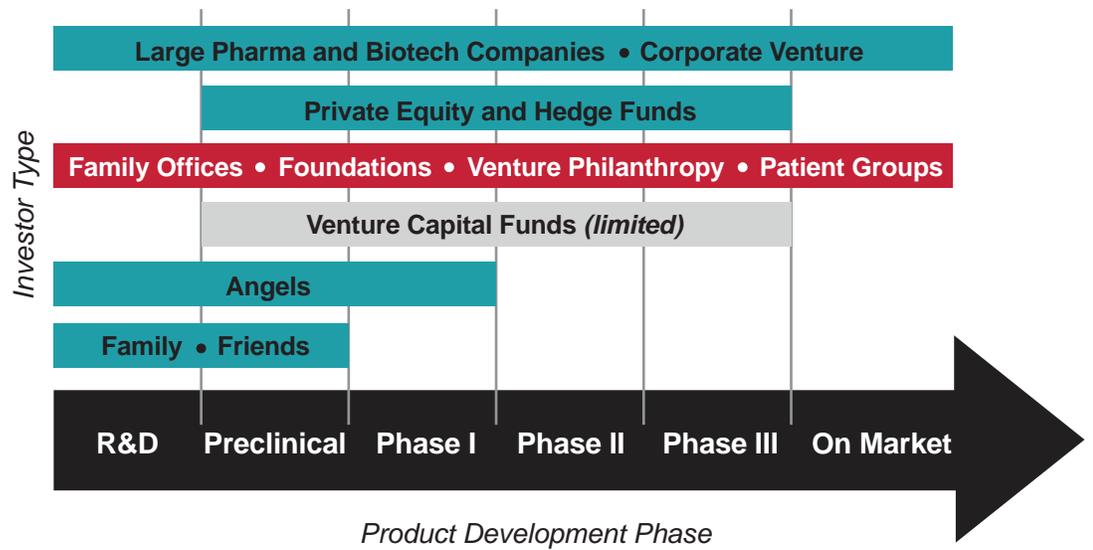
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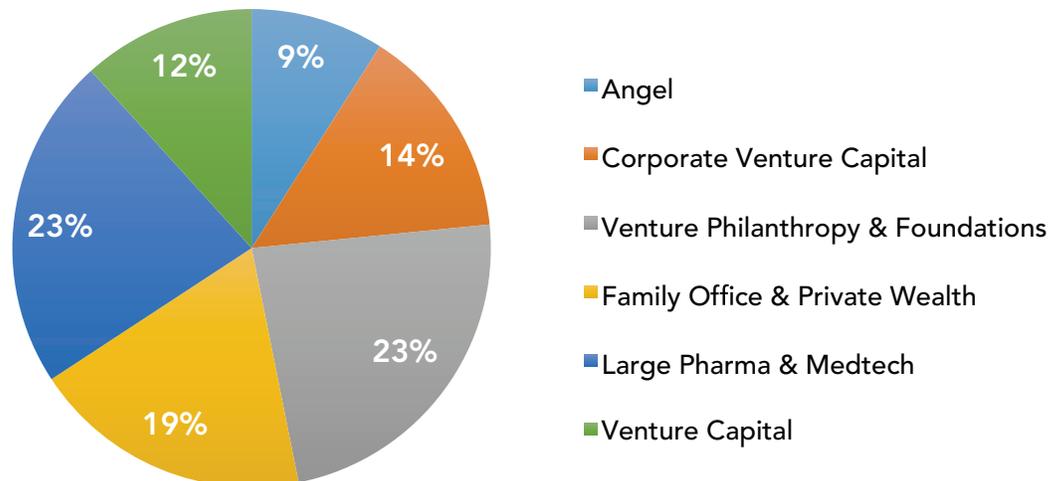
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